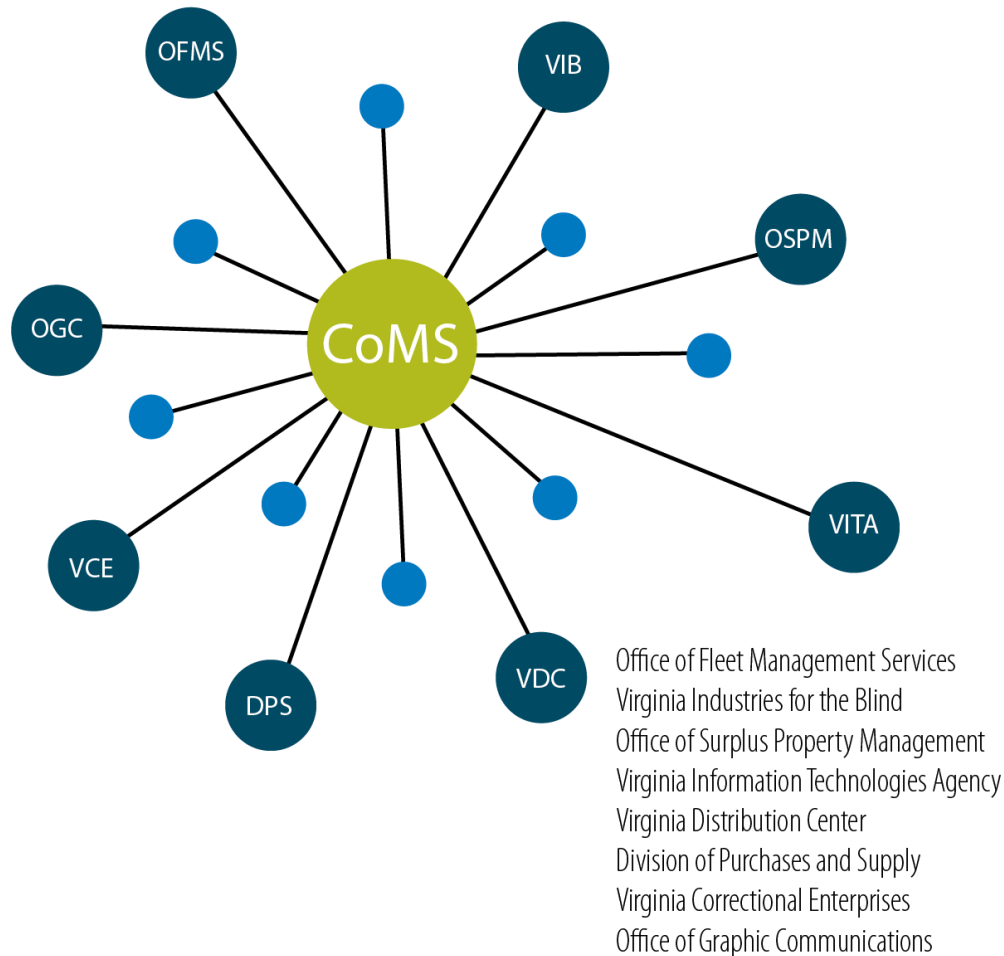


Council On Mandatory Sources (CoMS)





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Serving Commonwealth of Virginia State Agencies, Localities & Political Subdivisions

Department of General Services





















L-40 WIPER

PIECE #

1

2

3

4

5

WEIGHT

8.7

8.6

8.8

8.6

8.6

PIECE COUNT

5

AVERAGE

8.66g

STANDARD DEVIATION

0.09

RELATIVE STANDARD DEVIATION

1.03%

MIN WEIGHT

8.6g

MAX WEIGHT

8.8g

DIFFERENCE (MAX-MIN)

0.2g

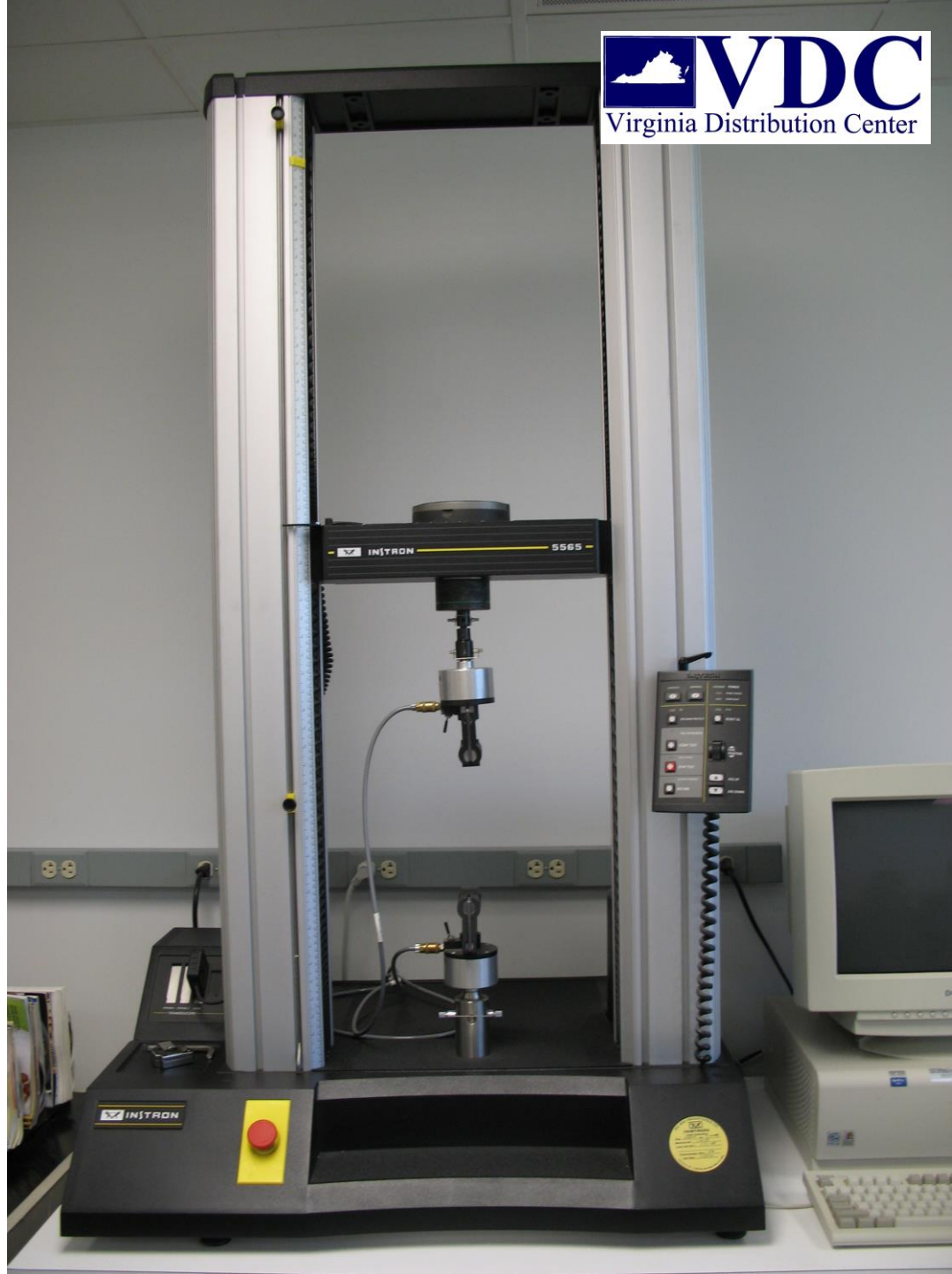
SUM

43.3g



































How to use a Condom

In English/Spanish

If used properly, non-latex, polyisoprene condoms are effective against pregnancy, AIDS, (HIV infection), and other sexually transmitted diseases.

CAUTION: SKYN® polyisoprene condoms do not contain natural rubber latex and are a suitable choice for people who have a known or suspected allergy to natural rubber latex. Some highly sensitive individuals may however experience allergic reactions to ingredients in these condoms.

Should you experience a reaction, irritation or burning sensation, discontinue use and seek medical advice.

LifeStyles®
NON-LATEX, POLYISOPRENE CONDOMS

Zika? Read this before you travel

Zika
pregnant woman to her fetus.
ncy can cause certain birth

bite of an infected



What we don't know about Zika

- If there's a safe time during your pregnancy to travel to an area with Zika.
- If you do travel and are infected, how likely it is that the virus will infect your fetus and if your baby will have birth defects from the infection.

Travel Notice

CDC has issued a travel notice (Level 2-Practice Enhanced Precautions) for people traveling to areas where Zika virus is spreading.

- For a current list of places with Zika outbreaks, see CDC's Travel Health Notices: <http://wwwnc.cdc.gov/travel/page/zika-travel-information>
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Symptoms of Zika

Many people with Zika won't even know they have it. The illness is usually mild with symptoms lasting for several days to a week.

The most common symptoms of Zika are:

- Fever
- Rash
- Joint Pain
- Conjunctivitis (red eyes)



U.S. Department of Health and Human Services
Centers for Disease Control and Prevention

1510002-8 April 16, 2016



VDH VIRGINIA
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OF HEALTH

Promoting & Protecting the Health of all Virginians
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Zika Prevention Kit

VDC
Virginia Distribution Center















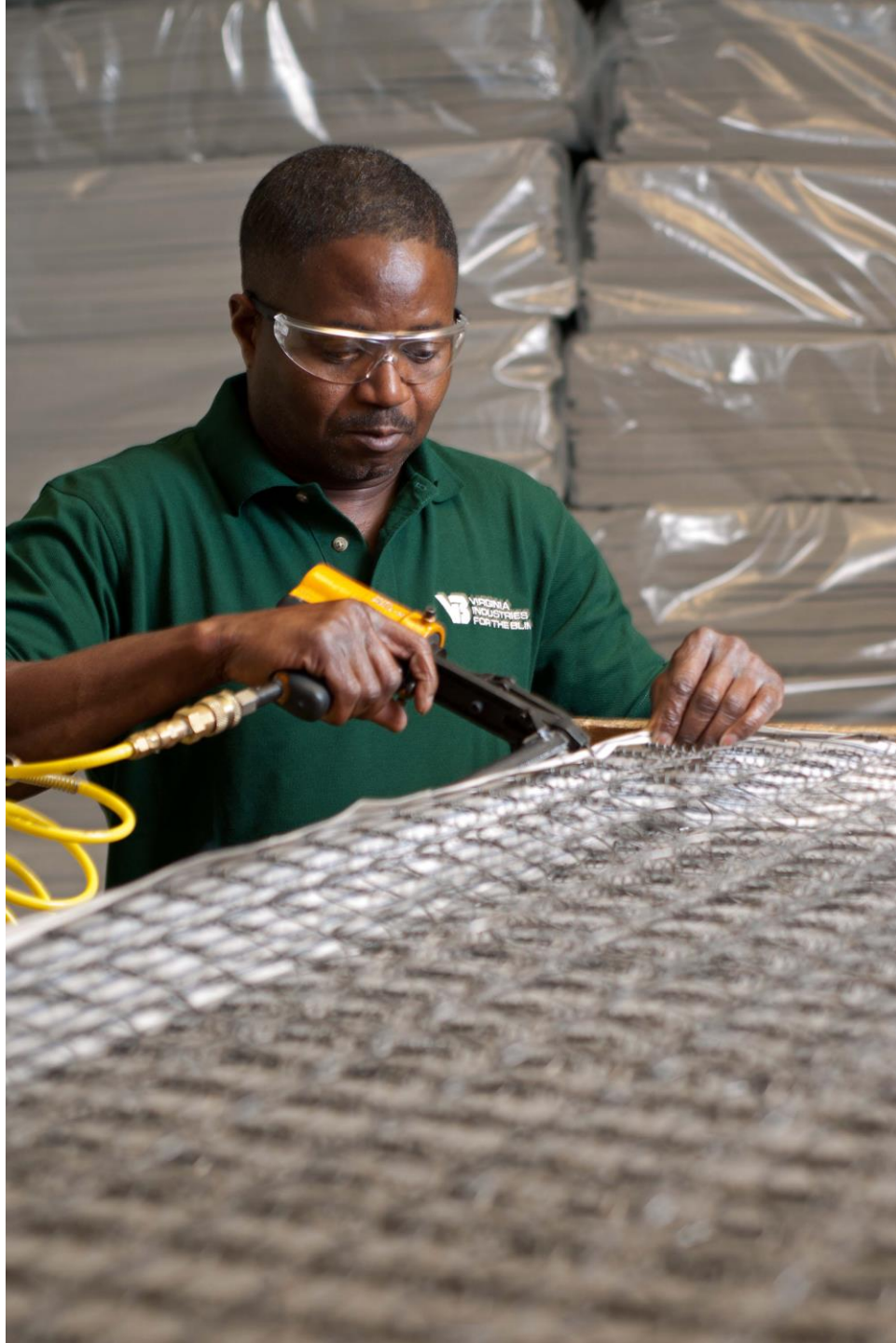


















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DISCOVER OUR WILD SIDE

VIRGINIA

BIRDING & WILDLIFE TRAIL



2,500 SPECIES OF WILDLIFE



400 SPECIES OF BIRDS



650 VIEWING SITES

Plan your viewing expedition

FIND SITES NEAR YOU AT
DGIF.VIRGINIA.GOV/VBWT

Within the Commonwealth of Virginia, you'll find distinct coastal, piedmont and mountain regions, each home to a wide variety of native birds and animals. It's easy to explore on a well-organized system of viewing sites. Whether you walk a nature trail, paddle a river, or take in a scenic overlook, you'll experience a wealth of natural diversity, ranging from brown pelicans on the Atlantic Ocean to black bear in the Blue Ridge Mountains.

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Wildlife photography by Bob Schamerhorn (iPhoto@Birds.com) and John White.

Graphic design by Virginia Office of Graphic Communications.

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"I'm really proud that we're making the Virginia Rules program available to educators and community leaders across the state," said Attorney General Herring. "It's a lot easier to help kids develop good decision making and life skills on the front end than to deal with the consequences on the back end ... I hope we're able to reach every student in Virginia and help them become active members of their communities and productive citizens of the Commonwealth."

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DRINKING IN PUBLIC

In Virginia, it is illegal to drink alcohol in public, including public streets, sidewalks and in parking lots of stores or restaurants. (Drinking in public is a Class 4 misdemeanor, punishable by a fine of up to \$250.)



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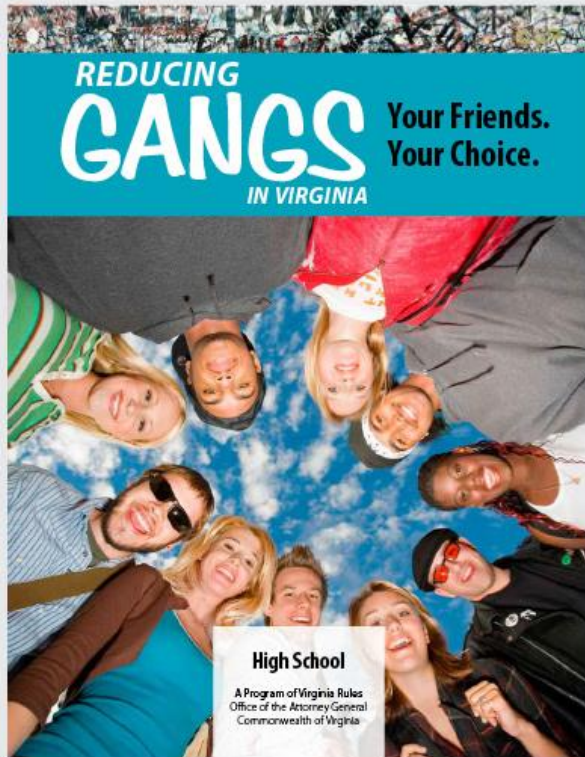
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Driving under the influence of alcohol is a serious crime in this country. Do not drink alcohol and attempt to drive a motor vehicle. In addition to causing harm to yourself and others, you risk losing your driver's license and could serve jail time.



Have a safe and happy holiday! For more information or to contact your ABC regional enforcement office, please visit www.abc.virginia.gov, or call 804-213-4400.





Lesson One
Your Friends, Your Choices: Choosing Friends

Justin Jumps In
For Justin, life has been hard. His mother and father do not get along and he argues constantly with his brother and sister. Now that he has turned sixteen, he is eligible to drive, but his parents refuse to take him to get his license. Justin feels depressed and longs for someone to show him some respect.

Antonio has the answer for Justin. "If you want real respect, you need to join my crew!" Justin and Antonio have been friends for years, but Justin has always resisted joining Antonio's group because he does not agree with the way that they treat people. On several occasions, the group has attacked innocent people without reason. But Justin is now convinced that if he ever wants to be accepted that this is his chance.

Justin finally decides to join the "Southside Posse." He first has to meet Chico, the group's leader. Chico is nineteen years of age, but he hangs out with students in high school. He quit school at age sixteen, has never held a job, and claims that he is not worried about money. Chico believes that if he needs it, he will take it.

The stage is set and Justin is officially going to become a member of the "Southside Posse," but first he must pass the test. To join the group Justin will have to go through a "beat in" ceremony where several group members will physically assault him until they draw blood. In addition, Chico has ordered that Justin join six members of the group who plan to torch a rival gang member's house. Chico's motto is "If you want respect, you have to pay the price."

4

Reducing Gangs in Virginia: High School A Program of Virginia Rules

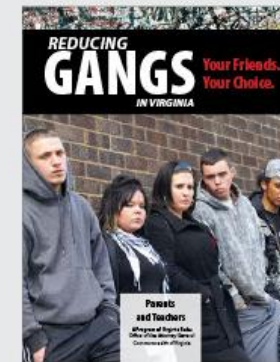
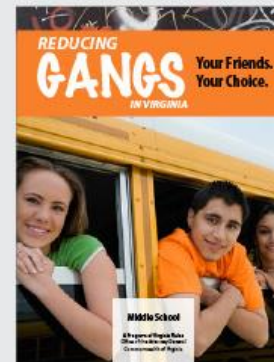
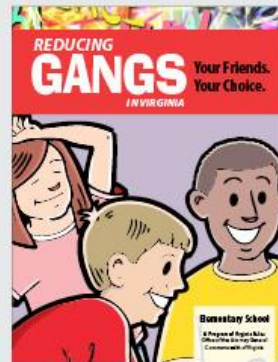
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Answer each question and be prepared to discuss your answers.

1. Why is Justin feeling depressed? _____
2. What is Justin searching for? _____
3. What is Antonio's suggestion for Justin's problems? _____
4. Will joining a gang give Justin the respect he needs? _____
5. Why do the teens respect Chico? _____
6. What must Justin do before he is considered to be member of the gang? _____
7. What might happen to Justin if he joins the gang? _____
8. What might happen to Justin if he refuses to join the gang? _____
9. What is the best way to handle this situation? _____
10. Who could Justin turn to for advice? _____

5

Reducing Gangs in Virginia: High School A Program of Virginia Rules









What Kinds of HIV Tests are Available?

Conventional: A tube of blood is drawn from a vein (usually from your arm) and sent to a lab. It can take anywhere from 1 to 10 days to get your results back, depending on the lab.

Rapid: A little bit of blood is collected by sticking your finger or oral fluid is collected by swabbing the inside of your cheek and gums. Rapid test results are ready in 20 minutes or less. If you have a reactive (positive) test result, you will need another test to confirm that you have HIV.

Home Test Kits: You can buy a home test kit over the internet or in a store and test yourself. One home test uses oral fluid and you can get your results in about 20 minutes. If you have a positive test result, you will need to get another test through a clinic or doctor's office to confirm that you have HIV. Another home test uses a dried drop of blood that you mail to a lab. You can get your results over the phone in a few days.



How Soon Can I Be Tested?

Some tests can find HIV about two to four weeks after HIV gets into the body. Other tests can take as long as three months. Tell your test counselor about your risks and ask questions about when you should get tested again. If you use a home test kit, read the booklet or call the toll-free number that comes with the kit to find out about re-testing.

What if I Test Positive for HIV?

If your test result shows that you have HIV, it is important that you see a doctor as soon as possible. The sooner you get care, the less damage that HIV can do to your body. There is no cure for HIV, but if you take your HIV medicine every day and see your doctor regularly, you can live a long and healthy life. Taking your medicine every day can also stop HIV from passing to other people. If you need help finding a doctor or getting medicine for HIV, call the Disease Prevention Hotline at (800) 533-4148.

Have Questions?
Call the Disease Prevention Hotline
(800) 533-4148
hiv-stdhotline@vdh.virginia.gov

What if I Test Negative for HIV?

Talk to your test counselor or doctor about when you might need to get tested again.

Lower your chances of getting HIV.

- Use a new condom each time you have sex.
- If you inject drugs, use a sterile needle and syringe each time. Don't share your works or rig. If you can't get clean works, ask your test counselor about ways to lower your risk of getting HIV or other infections like Hepatitis.
- Stop or cut back on your use of other drugs and alcohol, especially when making decisions about sex. You can find help with stopping or reducing your drug and alcohol use by calling (800) 662-HELP (4357).

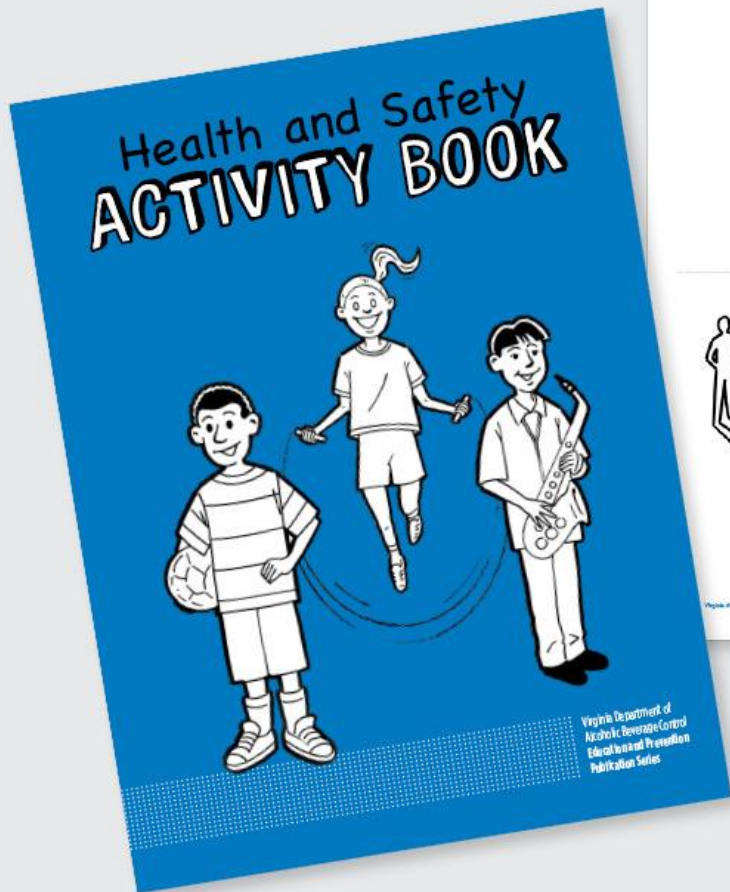
Find out if PrEP is right for you.

What is PrEP?

"PrEP" stands for Pre-Exposure Prophylaxis. The word "prophylaxis" means to prevent or control the spread of an infection or disease. The goal of PrEP is to stop HIV from taking hold if you are exposed to the virus through sex or sharing works used to inject drugs. This is done by taking a pill every day. If you have HIV-positive sex partners, inject drugs, or have male sex partners who have sex with other men, you might want to use PrEP. PrEP works best when used with condoms. You will need to see a doctor, get some blood tests and take an HIV test every three months while on PrEP.



HIV TESTING



Color these pictures and circle the trusted adults.



Your friend



Your grandparents



A stranger



Your doctor or nurse

It's important to know what is **SAFE** and **HEALTHY** for your growing body.



- Alcohol is in drinks such as beer, wine and liquor.
- Alcohol is a drug and is never safe for people who are not at least 21-years-old.
- Alcohol is also against the law for someone younger than 21!
- You should never touch, take or taste alcohol.



- Other things that are not safe for children are cigarettes, anything in a pipe, bleach, gasoline, lighters and matches.
- It's very important to only take medicines from an adult you know and trust.

Food Safety and Glove Use



Wash Hands



Put on New Gloves

Dirty hands are just as bad as dirty gloves. Wash hands often.



Food Handling



Coughing / Sneezing



Touching Non Food Prep Surfaces

Since contaminated gloves can carry as many germs as bare hands, proper glove use is essential!



Remove Dirty, Torn or Cut Gloves



Throw in Trash

VA Food Safety Task Force
For more information visit:
<http://virginiafoodsafetytaskforce.org>

Design by the Office of Virginia Communications, Virginia Department of Health Services

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Design by the Office of Virginia Communications, Virginia Department of Health Services

Food Safety Task Force: Safe Glove Use Poster & Flyer



**Division of Consolidated
Laboratory Services**

BY THE NUMBERS

OVER **7 million** TESTS PERFORMED annually

5,000+ SCIENTISTS TRAINED annually

NEARLY **100** LABORATORIES CERTIFIED

OVER **1 million** SAMPLES RECEIVED annually

300,000+ million TEST COLLECTION KITS DISTRIBUTED annually

More Than **100,000** BABIES SCREENED annually for 29 genetic disorders

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Consolidated
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Services**

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**Division of Consolidated
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NEWBORN SCREENING



Saving babies for 50 Years

Five drops of blood drawn from a baby's heel allows scientists to check for 29 disorders that range from the well known Cystic Fibrosis to the relatively obscure Maple Syrup Urine Disease. The effects of these disorders and others can be treated and problems prevented if they are detected early.

BY THE NUMBERS

DCLS receives about **120,000** samples and performs more than **4 million** newborn screening tests a year. Operating six days a week, including most holidays, DCLS provides a rapid turn-around time with most test results released within 24 hours.

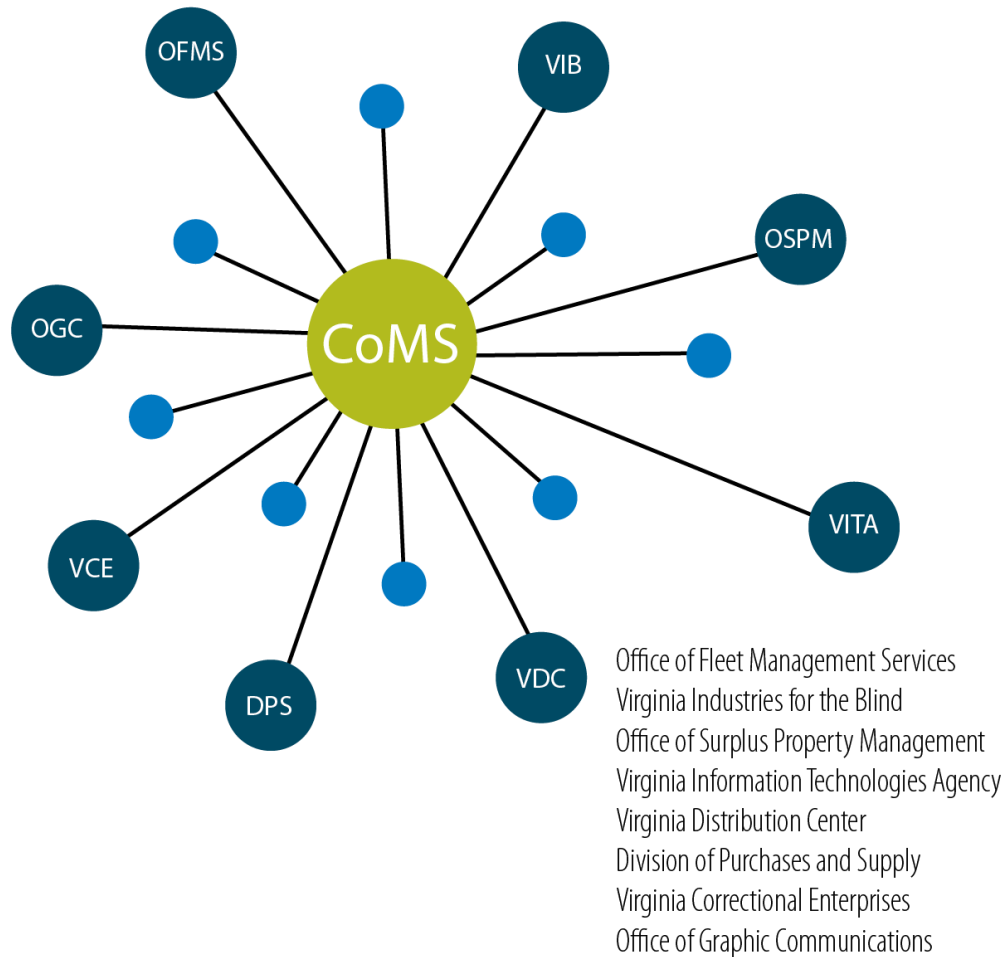
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DCLS: Newborn Screening Display & Banner Stands

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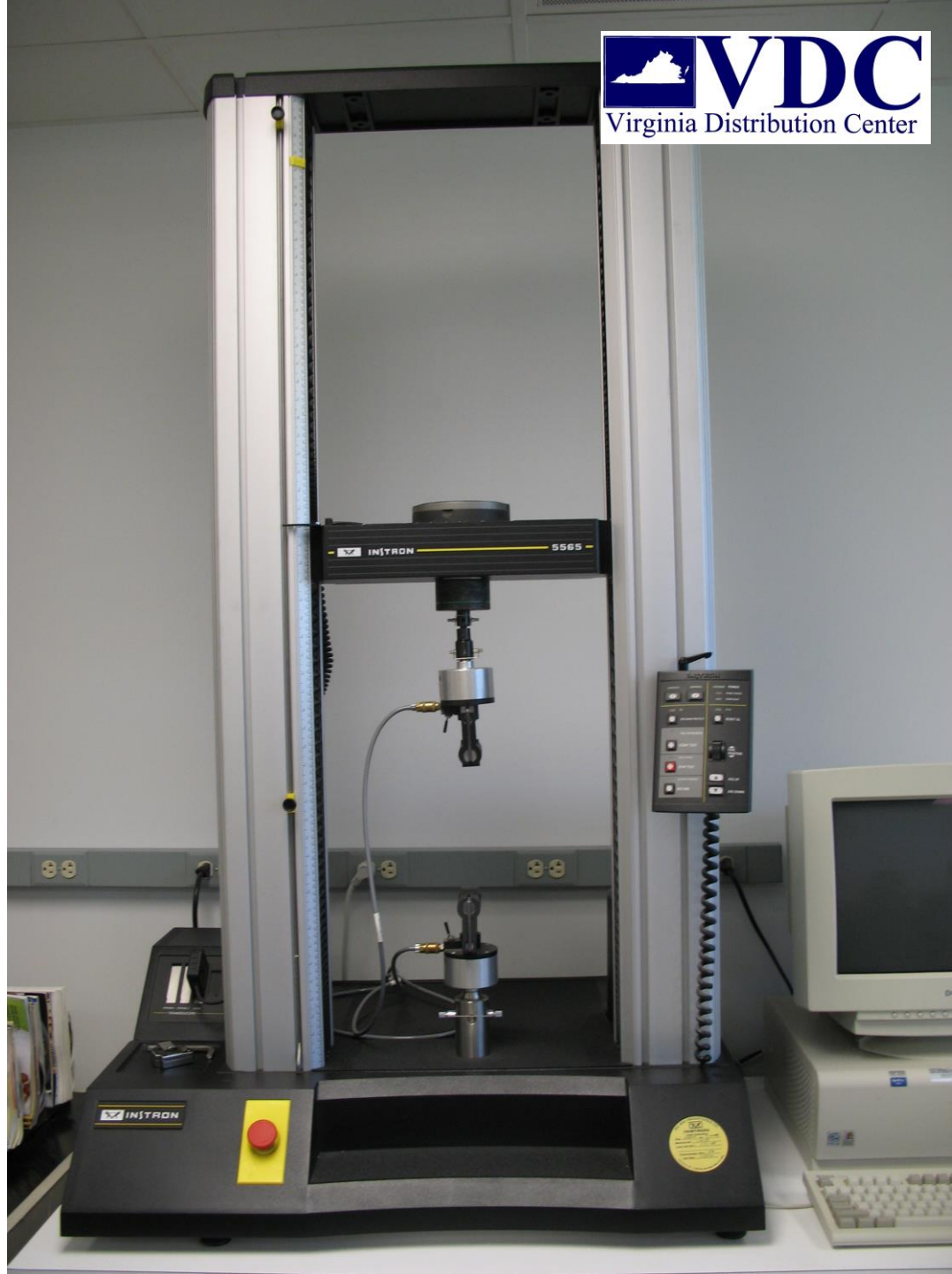
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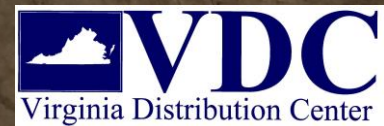
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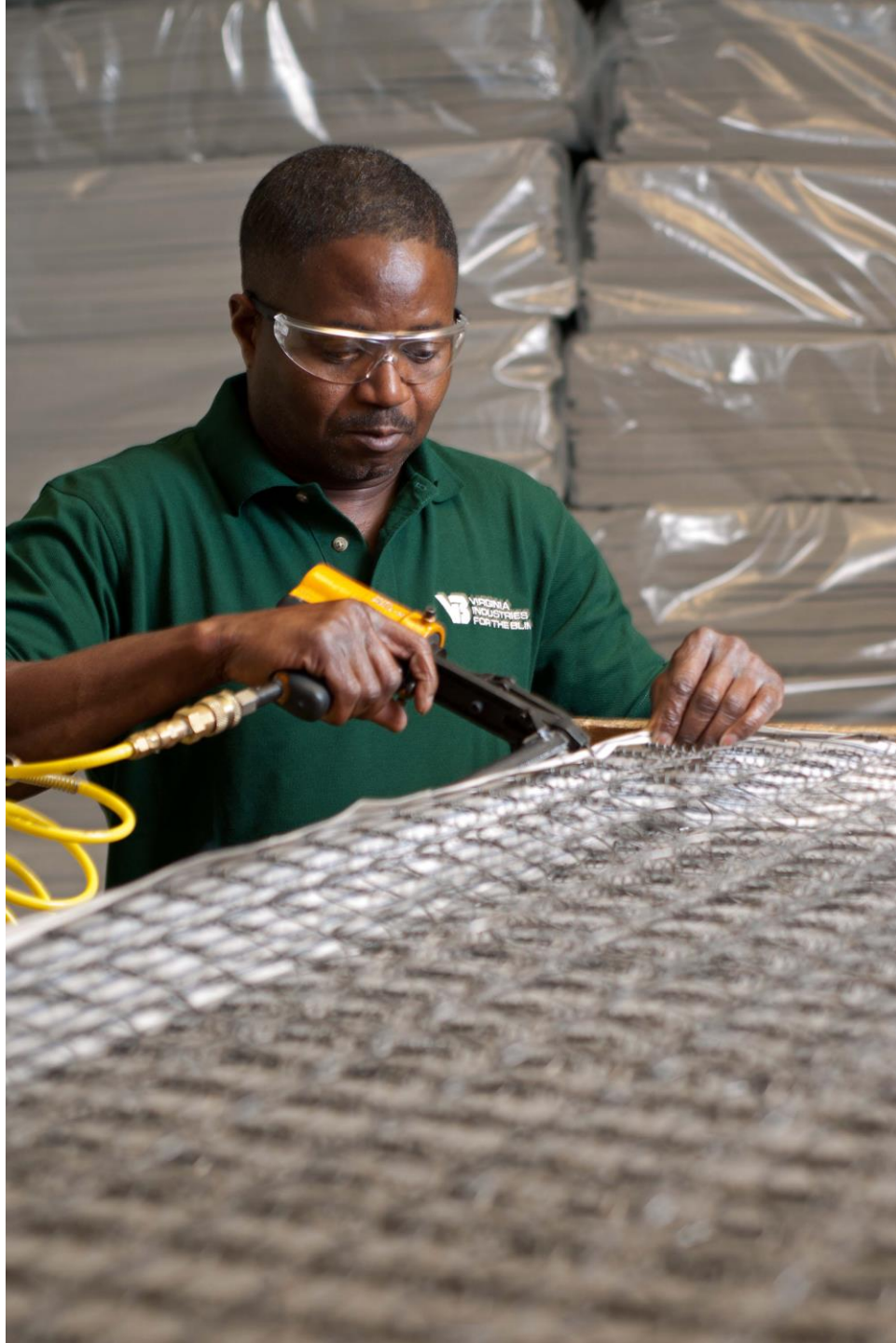


















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DGIF: Virginia Birding & Wildlife Trails Tourism Rack Card

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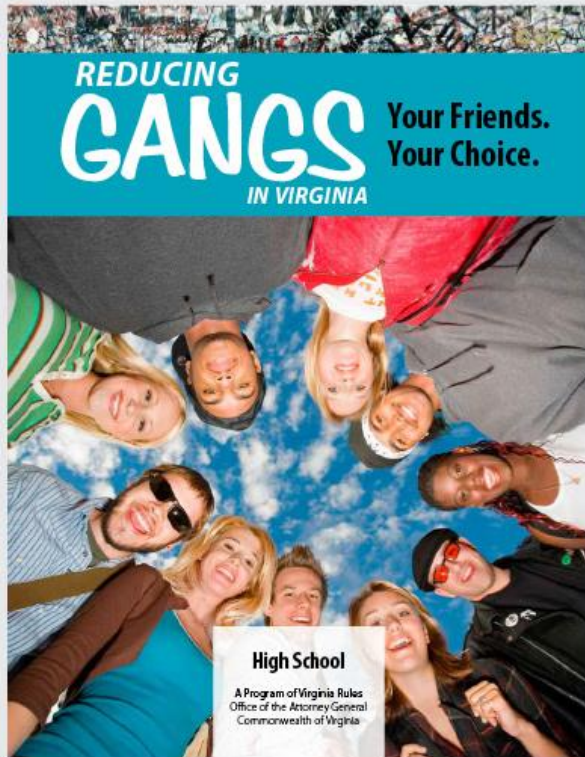
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Antonio has the answer for Justin. "If you want real respect, you need to join my crew!" Justin and Antonio have been friends for years, but Justin has always resisted joining Antonio's group because he does not agree with the way that they treat people. On several occasions, the group has attacked innocent people without reason. But Justin is now convinced that if he ever wants to be accepted that this is his chance.

Justin finally decides to join the "Southside Posse." He first has to meet Chico, the group's leader. Chico is nineteen years of age, but he hangs out with students in high school. He quit school at age sixteen, has never held a job, and claims that he is not worried about money. Chico believes that if he needs it, he will take it.

The stage is set and Justin is officially going to become a member of the "Southside Posse," but first he must pass the test. To join the group Justin will have to go through a "beat in" ceremony where several group members will physically assault him until they draw blood. In addition, Chico has ordered that Justin join six members of the group who plan to torch a rival gang member's house. Chico's motto is "If you want respect, you have to pay the price."

4

Reducing Gangs in Virginia: High School A Program of Virginia Rules

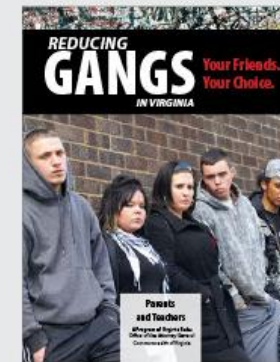
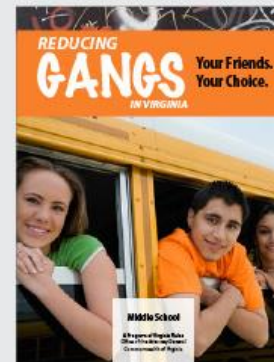
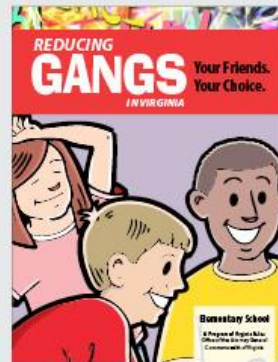
Lesson One
Your Friends, Your Choices: Choosing Friends

Answer each question and be prepared to discuss your answers.

1. Why is Justin feeling depressed? _____
2. What is Justin searching for? _____
3. What is Antonio's suggestion for Justin's problems? _____
4. Will joining a gang give Justin the respect he needs? _____
5. Why do the teens respect Chico? _____
6. What must Justin do before he is considered to be member of the gang? _____
7. What might happen to Justin if he joins the gang? _____
8. What might happen to Justin if he refuses to join the gang? _____
9. What is the best way to handle this situation? _____
10. Who could Justin turn to for advice? _____

5

Reducing Gangs in Virginia: High School A Program of Virginia Rules









What Kinds of HIV Tests are Available?

Conventional: A tube of blood is drawn from a vein (usually from your arm) and sent to a lab. It can take anywhere from 1 to 10 days to get your results back, depending on the lab.

Rapid: A little bit of blood is collected by sticking your finger or oral fluid is collected by swabbing the inside of your cheek and gums. Rapid test results are ready in 20 minutes or less. If you have a reactive (positive) test result, you will need another test to confirm that you have HIV.

Home Test Kits: You can buy a home test kit over the internet or in a store and test yourself. One home test uses oral fluid and you can get your results in about 20 minutes. If you have a positive test result, you will need to get another test through a clinic or doctor's office to confirm that you have HIV. Another home test uses a dried drop of blood that you mail to a lab. You can get your results over the phone in a few days.



How Soon Can I Be Tested?

Some tests can find HIV about two to four weeks after HIV gets into the body. Other tests can take as long as three months. Tell your test counselor about your risks and ask questions about when you should get tested again. If you use a home test kit, read the booklet or call the toll-free number that comes with the kit to find out about re-testing.

What if I Test Positive for HIV?

If your test result shows that you have HIV, it is important that you see a doctor as soon as possible. The sooner you get care, the less damage that HIV can do to your body. There is no cure for HIV, but if you take your HIV medicine every day and see your doctor regularly, you can live a long and healthy life. Taking your medicine every day can also stop HIV from passing to other people. If you need help finding a doctor or getting medicine for HIV, call the Disease Prevention Hotline at (800) 533-4148.

Have Questions?
Call the Disease Prevention Hotline
(800) 533-4148
hiv-stdhotline@vdh.virginia.gov

What if I Test Negative for HIV?

Talk to your test counselor or doctor about when you might need to get tested again.

Lower your chances of getting HIV.

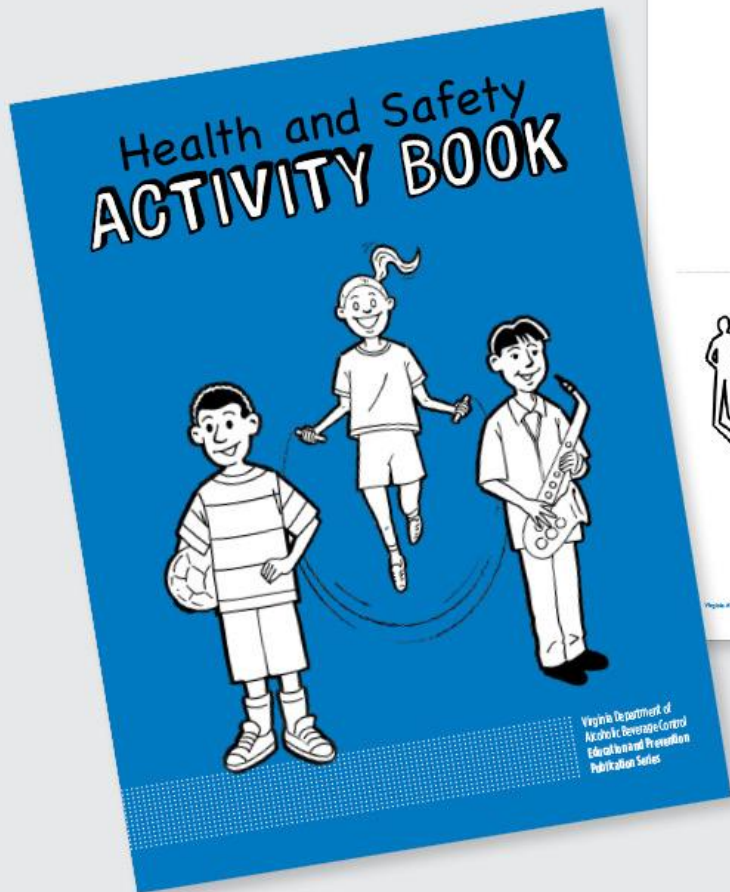
- Use a new condom each time you have sex.
- If you inject drugs, use a sterile needle and syringe each time. Don't share your works or rig. If you can't get clean works, ask your test counselor about ways to lower your risk of getting HIV or other infections like Hepatitis.
- Stop or cut back on your use of other drugs and alcohol, especially when making decisions about sex. You can find help with stopping or reducing your drug and alcohol use by calling (800) 662-HELP (4357).

Find out if PrEP is right for you.

What is PrEP?

"PrEP" stands for Pre-Exposure Prophylaxis. The word "prophylaxis" means to prevent or control the spread of an infection or disease. The goal of PrEP is to stop HIV from taking hold if you are exposed to the virus through sex or sharing works used to inject drugs. This is done by taking a pill every day. If you have HIV-positive sex partners, inject drugs, or have male sex partners who have sex with other men, you might want to use PrEP. PrEP works best when used with condoms. You will need to see a doctor, get some blood tests and take an HIV test every three months while on PrEP.





Color these pictures and circle the trusted adults.



Your friend



Your grandparents



A stranger



Your doctor or nurse

It's important to know what is **SAFE** and **HEALTHY** for your growing body.



- Alcohol is in drinks such as beer, wine and liquor.
- Alcohol is a drug and is never safe for people who are not at least 21-years-old.
- Alcohol is also against the law for someone younger than 21!
- You should never touch, take or taste alcohol.



- Other things that are not safe for children are cigarettes, anything in a pipe, bleach, gasoline, lighters and matches.
- It's very important to only take medicines from an adult you know and trust.

Food Safety and Glove Use



Wash Hands



Put on New Gloves

Dirty hands are just as bad as dirty gloves. Wash hands often.



Food Handling



Coughing / Sneezing



Touching Non Food Prep Surfaces

Since contaminated gloves can carry as many germs as bare hands, proper glove use is essential!



Remove Dirty, Torn or Cut Gloves



Throw in Trash

VA Food Safety Task Force
For more information visit:
<http://virginiafoodsafetytaskforce.org>

Design by the Office of Virginia Communications, Virginia Department of Health Services

Food Safety and Glove Use



Wash Hands



Put on New Gloves



Food Handling



Coughing / Sneezing



Touching Non Food Prep Surfaces



Remove Dirty, Torn or Cut Gloves



Throw in Trash

Since contaminated gloves can carry as many germs as bare hands, proper glove use is essential!

VA Food Safety Task Force
For more information visit:
<http://virginiafoodsafetytaskforce.org>

Design by the Office of Virginia Communications, Virginia Department of Health Services



**Division of Consolidated
Laboratory Services**

BY THE NUMBERS

OVER **7 million** TESTS PERFORMED annually

5,000+ SCIENTISTS TRAINED annually

NEARLY **100** LABORATORIES CERTIFIED

OVER **1 million** SAMPLES RECEIVED annually

300,000+ million TEST COLLECTION KITS DISTRIBUTED annually

More Than **100,000** BABIES SCREENED annually for 29 genetic disorders

dgs.virginia.gov




DCLS
Serving Government. Serving Virginians.






**Division of
Consolidated
Laboratory
Services**

dgs.virginia.gov





**Division of Consolidated
Laboratory Services**

NEWBORN SCREENING



Saving babies for 50 Years

Five drops of blood drawn from a baby's heel allows scientists to check for 29 disorders that range from the well known Cystic Fibrosis to the relatively obscure Maple Syrup Urine Disease. The effects of these disorders and others can be treated and problems prevented if they are detected early.

BY THE NUMBERS

DCLS receives about **120,000** samples and performs more than **4 million** newborn screening tests a year. Operating six days a week, including most holidays, DCLS provides a rapid turn-around time with most test results released within 24 hours.

dgs.virginia.gov

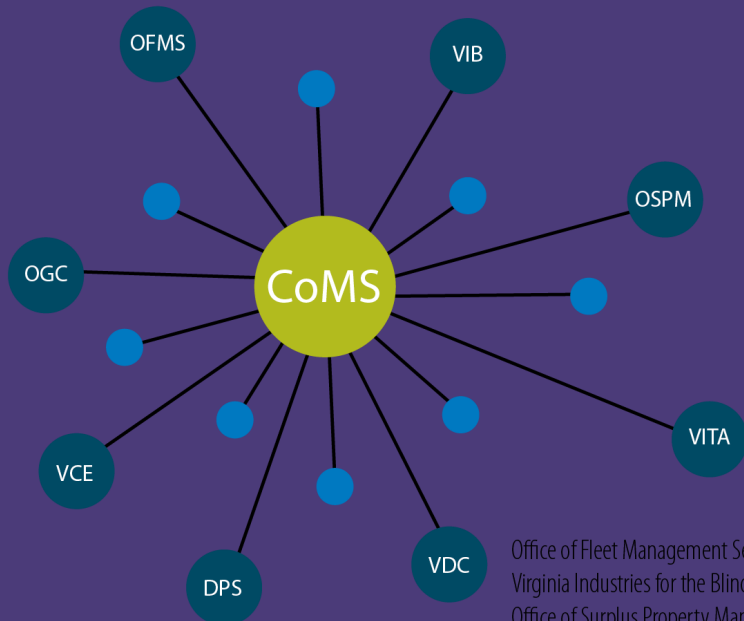
DCLS
Serving Government. Serving Virginians.

DCLS: Newborn Screening Display & Banner Stands



“The Why of Mandatory Sources”

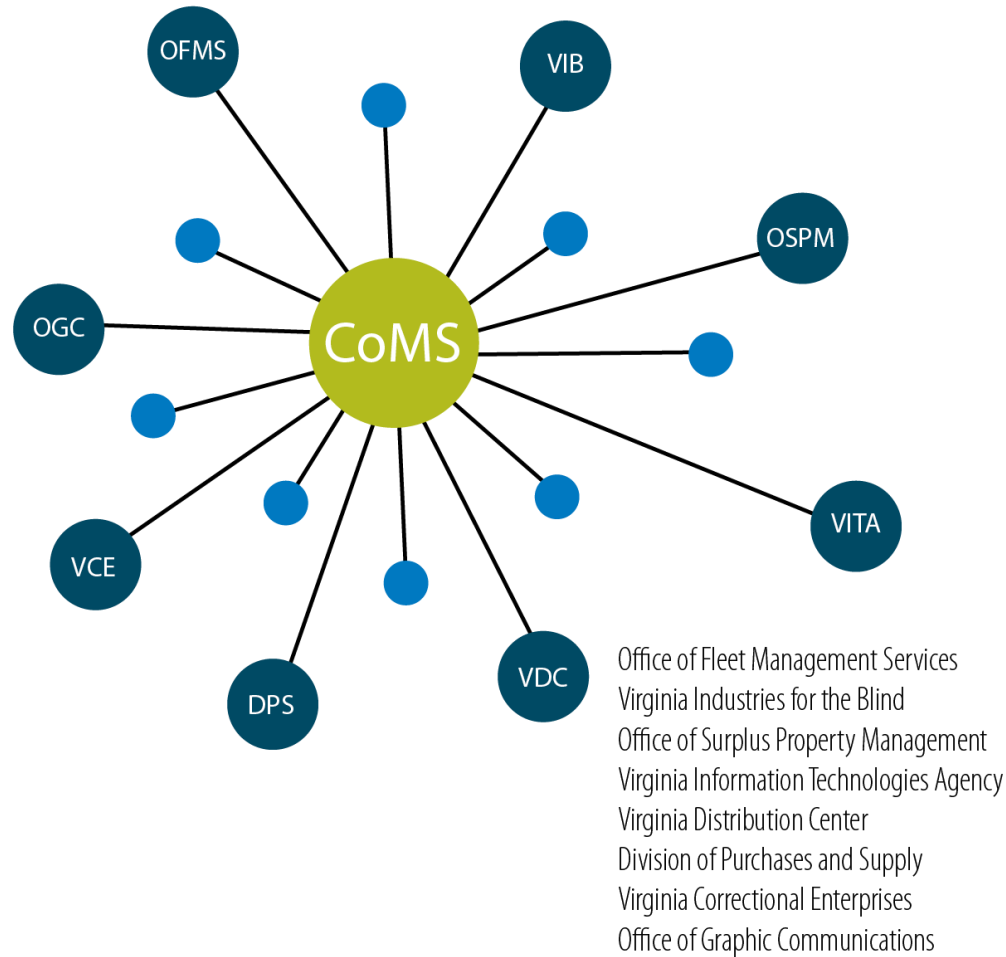
Council On Mandatory Sources (CoMS)



Presented by
The Council on
Mandatory
Sources
(COMS)

Office of Fleet Management Services
Virginia Industries for the Blind
Office of Surplus Property Management
Virginia Information Technologies Agency
Virginia Distribution Center
Division of Purchases and Supply
Virginia Correctional Enterprises
Office of Graphic Communications

Council On Mandatory Sources (CoMS)





Virginia Industries for the Blind (VIB)

An Enterprise Division of the
Virginia Department for the Blind and Vision Impaired (DBVI)

Matt Koch

General Manager

804-371-3110

Matt.Koch@dbvi.virginia.gov

If You Can See This...





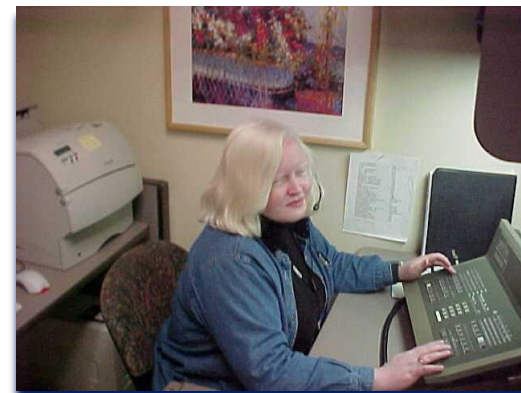
Who We Are

State Agency operating like a business

- No direct General Funds
- 100% Self-funded
- Mandatory Source or Social Enterprise

VIB manufactures products and provides services to:

- Government
- Commercial
- General Public



Common Questions for All Mandatory Sources



- Cost?
- Quality?
- Responsiveness?





What Sets Us Apart

As a Social Enterprise, we provide high-quality jobs to Virginians who are blind through the manufacture and delivery of quality products and services.

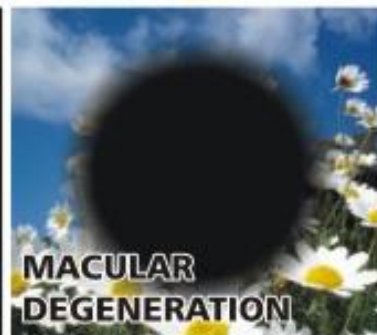
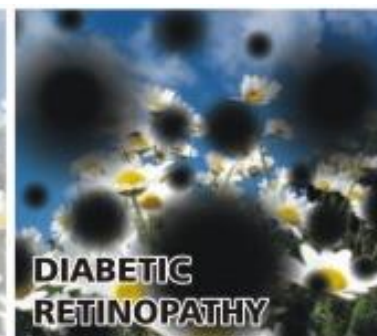
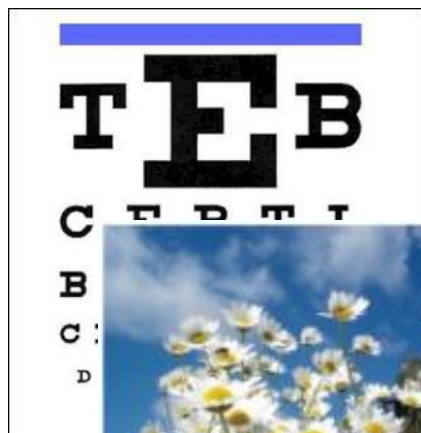


Working-aged people
who are blind suffer
70% unemployment!



Defining Legally Blind

Can't be corrected beyond the
“Big E” (20/200) or 20° visual field





Buyers Made a Difference in SF17

- Your impact combines with others to create:
 - 190 jobs across 24 locations
 - 105 employees who are blind
 - 56 year tenure for our longest-serving employee
- Replaces government “liabilities” with “assets”
 - \$6.8 M annual payroll
 - \$1.7 M federal personal income taxes (est.)
 - \$0.3 M Virginia personal income taxes (est.)
 - \$ 10 K taxes/employee (est.)
 - \$ 54 M in sales - \$54 M in expenses

Thank You!





What Types of Jobs do We Offer?

Products – ISO-Certified facilities

• Charlottesville

- High-Visibility Garments
- Mattresses
- Mops/Janitorial Supplies
- Pillows
- Shower Curtains
- Safety Vests

• Richmond

- Exam/Work Gloves
- Fire Extinguishers
- LED Lighting
- Mail Operations
- Sanitizers/Soaps
- Spices/Coffee
- Wizard Wall
- Writing Instruments





Service Contracts

Services

- Contracts

- Contract Management
- Safety Equipment
- Extinguisher Inspections
- Kit Assembly Services
- Mail Services
- Switchboard
- VA Tax Court
- Debt Collections

- Retail

- Defense Health HQ
- Defense Supply Center - Richmond
- Fort Belvoir
- Fort Eustis
- Fort Lee
- Langley Air Force Base
- Mark Center
- Naval Air Station Oceana
- Pentagon
- Taylor Building





Professional Functions

- Administration
 - Brand
 - Business development
 - Sales
 - Customer Service
 - Shared Operations
 - Fiscal
 - Procurement
 - Technology
 - Vocational Rehabilitation
 - Quality



State Customers Saved 37%



VIB Market Basket											
October 2017 (SFY 2017 totals)											
Item	#1 glove	#1 pen	#1 spice	#2 spice	College twin	Hospitality queen	Pillow	Fire extinguisher	Safety vests	Cotton mop	Total
VIB	\$6.08	\$9.46	\$4.84	\$155.38	\$105.00	\$205.46	\$3.93	\$38.00	\$13.98	\$11.05	\$553.18
Market	\$8.89	\$9.99	\$20.25	\$257.50	\$199.99	\$271.99	\$11.00	\$63.83	\$19.00	\$13.46	\$875.90
Quantity	60,853	8,919	660	282	1,979	141	3,591	439	3,809	74	80,747
VIB	\$369,986	\$84,374	\$3,194	\$43,817	\$207,795	\$28,970	\$14,113	\$16,682	\$53,250	\$818	\$822,999
Market	\$540,983	\$89,101	\$13,365	\$72,615	\$395,780	\$38,351	\$39,501	\$28,021	\$72,371	\$996	\$1,291,084
Savings %	32%	5%	76%	40%	47%	24%	64%	40%	26%	18%	37%
Savings \$	\$170,997	\$4,727	\$10,171	\$28,798	\$187,985	\$9,381	\$25,388	\$11,339	\$19,121	\$178	\$468,086

“VIB will only introduce a new mandatory product if it saves the Commonwealth money.”

Matt Koch, General Manager

VDOT
High-Viz





SF17 Commitments/Results

- Cost

- ✓ Saved the Commonwealth 37% on goods

- Quality

- ✓ Continuous improvements (pen focus group)

- Responsiveness

- ✓ Moved waiver process online





SF18 Commitments

- Cost

- Save the Commonwealth more money
- Drive efficiencies with new IT platform

- Quality

- Engage customers more fully
- Transition to new ISO-standards

- Responsiveness

- Introduce new products
 - Fire extinguishers, coffee, and more





Every purchase creates a Job!

Thank you for your time and support.

CustomerService@vibonline.org

855-842-7867

www.vibonline.org

Matt Koch
General Manager





Office of Fleet Management Services (OFMS)

Department of General Services

Beth Cooley, CAFM

Planning & Deployment Manager

804-367-6549

Beth.Cooley@dgs.virginia.gov

OFMS

Office of Feet Management Services



Permanent
Leased
Vehicles



Compact to
Light Duty
Trucks



Simple,
Comprehensive
Open-Ended
Lease Terms



Policy
Development
& Guidance
Resources

Overview



OFMS

Office of Feet Management Services

Vehicle
Management
Control
Center
(VMCC)

Short-Term
Vehicle
Rentals

Motor Fuels
(Bulk, Fuel
Cards,
Consignment)





Virginia Correctional Enterprises (VCE) Department of Corrections

Malcolm L. Taylor

CEO

(804) 743-4101

Malcolm.Taylor@vadoc.virginia.gov

Virginia Correctional Enterprises



WHO IS VCE

Virginia Correctional Enterprises is a *self-supporting* agency created by the General Assembly in 1933 for the specific purpose of providing incarcerated individuals with meaningful work programs.

Offers quality goods and services to our customers on time and at a fair price.



Virginia Correctional Enterprises





History

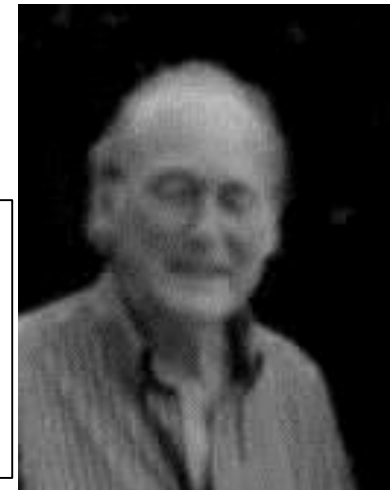
With the economy in free fall in the early 1930's, two Virginia law makers focused on how the most good can be accomplished with the available Tax revenues



Dr. Jack W. Witten
Tazewell

Virginia Legislature
1923-1953

Virginia Legislature
1918-20
1924-27
1934-52



Albert Orlando Boschen
Richmond City





History

- Legislature passes law in 1934 establishing the agency. Purpose to:
 - Train Offenders in Work Skills - Re-Entry!
 - Operate as a Non-general fund agency
 - No appropriations from the Legislature
 - Generate operating revenue from the sales of goods and services
 - Designated as a Mandatory Source for State Agencies





Code of Virginia

- Today, Two Primary Code Sections describe the purpose of VCE and the rules under which VCE operates:
 - § 53.1-47. Purchases by agencies, localities, and certain nonprofit organizations.
 - § 53.1-48. Exceptions as to purchases.





Code of Virginia

§ 53.1-47. Purchases by agencies, localities, and certain nonprofit organizations.

Articles and services produced or manufactured by persons confined in state correctional facilities:

1. Shall be purchased by all departments, institutions, and agencies of the Commonwealth that are supported in whole or in part with funds from the state treasury for their use or the use of persons whom they assist financially. Except as provided in § 53.1-48, no such articles or services shall be purchased by any department, institution, or agency of the Commonwealth from any other source; and





Code of Virginia

§ 53.1-47. Purchases by agencies, localities, and certain nonprofit organizations.

Articles and services produced or manufactured by persons confined in state correctional facilities:

2. May be purchased by any county, district of any county, city, or town and by any nonprofit organization, including volunteer emergency medical services agencies, fire departments, sheltered workshops, and community service organizations.





Code of Virginia

§ 53.1-48. Exceptions as to purchases.

A department, institution or agency of the Commonwealth may be granted an exemption from the provisions of § 53.1-47 with the consent of both the Director of the Division of Purchases and Supply and the Chief Executive Officer of the Virginia Correctional Enterprises Program in any case where

- i) the article so produced or manufactured does not meet the reasonable requirements of the department, institution or agency,
- ii) an identical article can be obtained at a verified lesser cost from the private sector, which is evidenced by a verified request for pricing, or
- iii) the requisition made cannot be complied with on account of an insufficient supply of the articles or supplies required, or otherwise.



BENEFITS WE PROVIDE

- Providing quality products
- Using tax dollars to dual advantage
- Providing a job program
- Self Funded
- Creating a positive work environment
- A commitment to excellence



Virginia Correctional Enterprises



1200 OFFENDERS

- Current program components include training with skills that transfer to the outside world, creating better employment opportunities upon their release to society.

More than 50 US Department of Labor Job performed by Offender Workers

- ☐ *AutoCAD operators*
- ☐ *Bench carpenters*
- ☐ *Cabinet makers*
- ☐ *Dental laboratory techs*
- ☐ *Drafters*
- ☐ *Forging machine setters*
- ☐ *Furniture finishers*
- ☐ *General office clerks*
- ☐ *Industrial powered lift equipment operators*
- ☐ *Machinists*
- ☐ *Numerical tool and process*
- ☐ *Ophthalmic lab techs*
- ☐ *Pattern and model makers*
- ☐ *Shipping, receiving and traffic*
- ☐ *Sewing machine operators*
- ☐ *Shoe and leather workers*
- ☐ *Upholsters*
- ☐ *Welders*
- ☐ *Document Imaging & Printing*



Virginia Correctional Enterprises



GOODS & SERVICES

- Clothing
- Dental Prosthetics
- Digital Printing/Copying
- Embroidery
- Furniture
- Janitorial Cleaning Products
- Ink and Toner Cartridges
- Laundry
- Document Management
- License Plates
- Microfilming Services
- Office Systems
- Offset Printing
- Prescription Eyewear
- Drug Testing Kits
- Seating
- Silk Screen Printing
- Uniforms/Boots/Shoes
- Document Conversion



Virginia Correctional Enterprises



OFFENDERS EXPERIENCE

- The challenge of preparing job applications,
- interviewing in a competitive environment,
- on the job training,
- performance evaluation,
- quality and inventory control procedures,
- payment (stipend),
- performance recognition, and
- plant meetings.



Virginia Correctional Enterprises



THE FUTURE

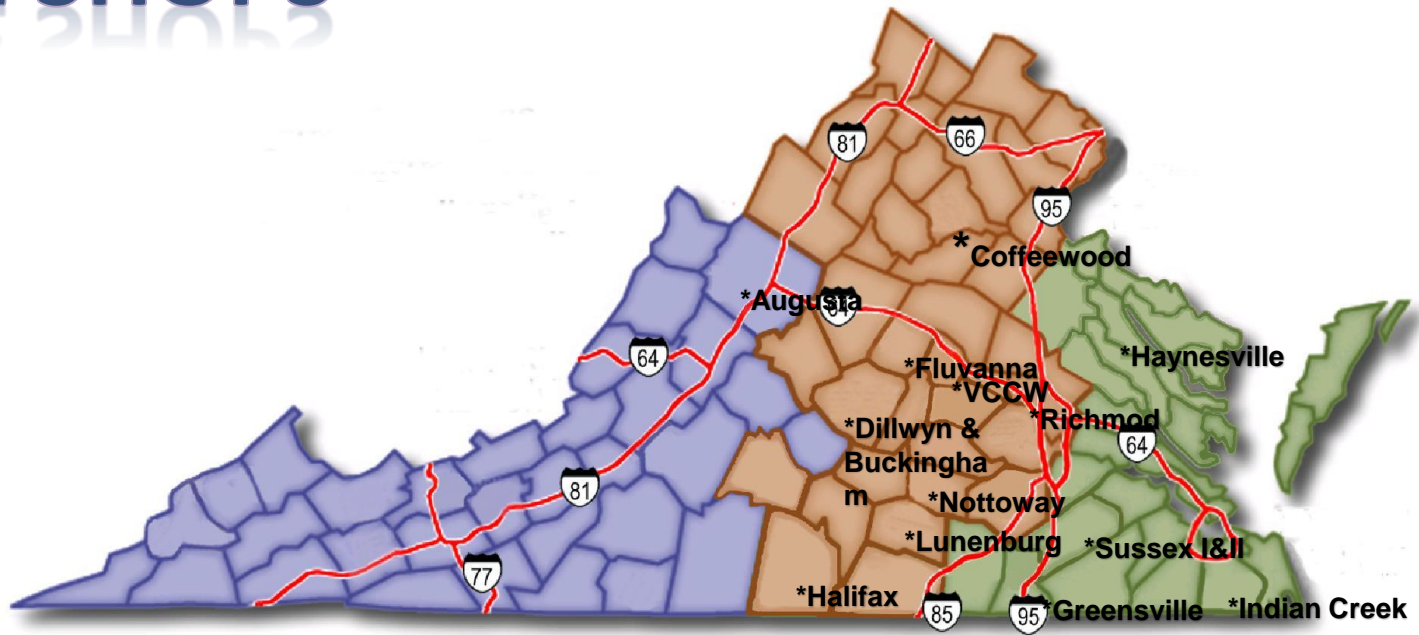
- Goal
 - Employee a minimum of 10% of the offender population in VCE
- Objectives
 - Expand Certificate Training Programs
 - Celebrate Offender Graduation/Certification
 - Open and Expand Additional lines of business



Virginia Correctional Enterprises



VCE SHOPS



*Augusta

Footwear, Clothing

*Coffeewood

Wood Furniture

*Dillwyn & Buckingham

Metal, Wood Furniture

*Fluvanna

Clothing, Braille, Eyeglasses
Document Management

*Greensville

Wood, Office
Systems Furniture

*Halifax

Clothing

*Haynesville

Clothing, Embroidery

*Indian Creek

Chemicals,
Remanufactured Ink
& Toner Cartridges

*Lunenburg

Seating

*Nottoway

Wood Furniture

*Powhatan

License Tag, Printing
Silk Screen

*Sussex I & II

Laundry, Dental

*VCCW

Laundry, Document
Management

*Unit 13 (Richmond)

Warehousing Staff,
Digital Printing



Virginia Correctional Enterprises



FORUM2018: PARTNERS IN PROGRESS

EXAMPLES

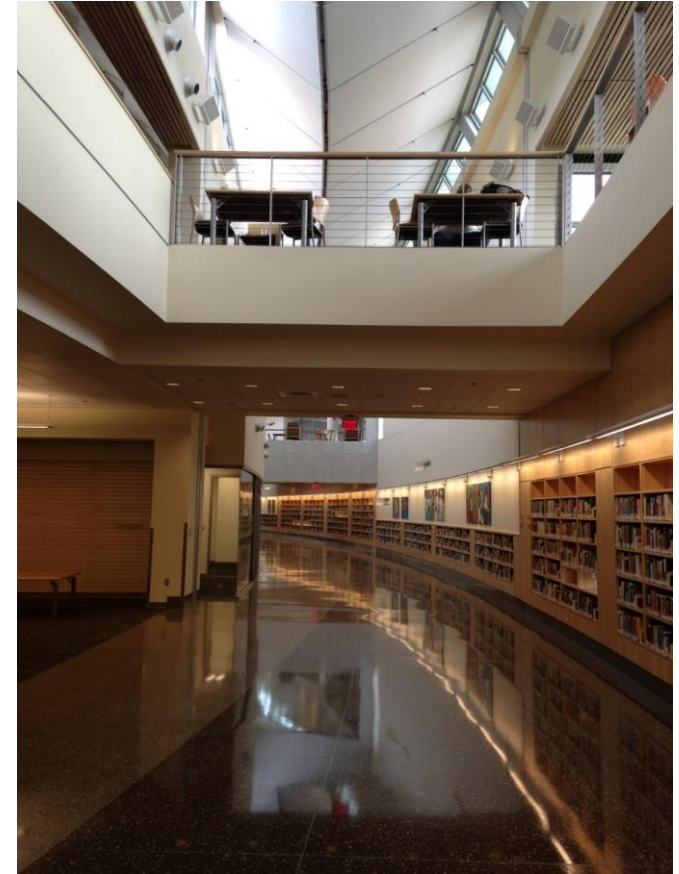


VDOT Northern Virginia



Virginia Correctional Enterprises





City of Virginia Beach /
Tidewater Community College
Joint Use Library



Virginia Correctional Enterprises





Virginia Correctional Enterprises

Office of the Attorney General

9th Street Office Building



FORUM2018: PARTNERS IN PROGRESS

Special Projects for the Department of Conservation Recreation / State Parks



Yurts



Landry Services for Cabin Rental

Cabin Custom Furniture



Virginia Correctional Enterprises



Sussex II Laundry

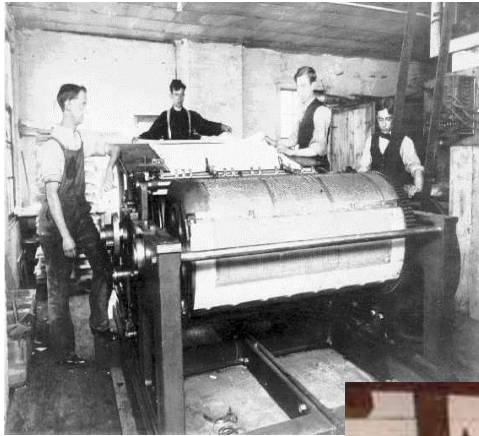


Virginia Correctional Enterprises



FORUM2018: PARTNERS IN PROGRESS

VCE Print and Digital Works



Virginia Correctional Enterprises



FORUM2018: PARTNERS IN PROGRESS

Document Conversion



Virginia Correctional Enterprises



FORUM2018: PARTNERS IN PROGRESS

Apparel



Haynesville Apparel Plant



Virginia Correctional Enterprises



FORUM2018: PARTNERS IN PROGRESS

Apparel



Virginia Correctional Enterprises



FORUM2018: PARTNERS IN PROGRESS



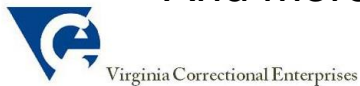
Industries - Embroidery



Embroidery / Silk Screen Services



And more





Industries - Wood





Industries - Metal (Systems)



Industries - Print



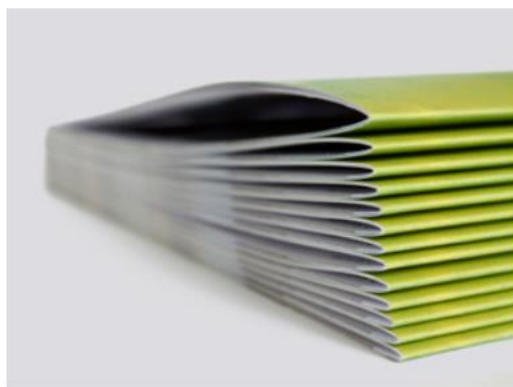
BROCHURES



BUSINESS CARDS



CALENDARS



CATALOGS & BOOKLETS



COPIES



ENVELOPES



Contact with VCE

Reach out to us:

- Website - www.govce.net
- Customer Service - (800) 823-2823
- VCE Offices - (804) 743-4100
- eVA Portal - 
- Presence on Twitter and Facebook



*THANK YOU
for your
Support....*





Virginia Information Technologies Agency (VITA)

Greg Searce

Supplier Relations Manager

804-416-6166

gregory.searce@vita.virginia.gov

http://www.vita.virginia.gov/supply-chain/ Supply Chain - VITA

File Edit View Favorites Tools Help

SCM ... Virg... Web ...

Home Feeds (J) Read mail Print Page Safety Tools Help Send to OneNote Lync add-on

An Agency of the Commonwealth of Virginia Virginia.gov Find an Agency

VITA

Search VITA

About Services Integrated Services Commonwealth Security IT Governance Supply Chain Resources Support Contact

Home > Supply Chain

Supply Chain

- Sell to VITA
- SCM Policies & Forms +
- IT Contingent Labor +
- Browse VITA Contracts
- Supplier Reporting
- Broadband Zip Code Search
- Wireless Zip Code Search
- Place an Order
- Contact SCM

Supply Chain

Customer Feedback Form

SCM would like to hear from you on how to make our site better. Please complete the [Customer Feedback Form](#) to provide your valuable feedback.

What is Supply Chain Management?

VITA's Supply Chain Management (SCM) is the Commonwealth of Virginia's Information Technology (IT) procurement and sourcing hub. If we were to overly simplify our mission, we would say we strive to consolidate and leverage the Commonwealth's buying power. And, if provided for in the solicitation or contract, all public bodies can utilize statewide contracts developed by VITA.

SCM's procurement professionals are committed to developing value-driven IT contracts that enable users of these contracts to benefit their organizations and the citizens of the Commonwealth of Virginia. Our services include:


- Consolidating and leveraging the Commonwealth's buying power;
- Announcing, awarding, and maintaining statewide contracts for the purchase of information technology and telecommunications goods and services;
- Providing sourcing expertise and contracting assistance for state agencies and institutions procuring IT and telecommunications goods and services; and
- Providing market analysis, supplier analysis and sourcing consulting for state agencies and institutions;
- Inviting, promoting, and sustaining increased access, participation, and partnerships

We value your opinion

[Customer Feedback Form](#)

"Buy IT" Procurement Manual

[E-Rate](#)



100%



Procurement Authority

VITA has sole statutory authority to procure all IT and telecom goods and services *(including general and agency-specific applications)* for executive branch agencies and non-exempt institutions except those exempted by the Code of Virginia or the Appropriations Act.



Procurement Authority

All executive branch agencies have delegated authority up to \$100K for IT and telecom goods and services that are out of scope to VITA.

VITA contracts are mandatory for the purchase of all IT and telecom goods and services.



Delegation

If a purchase is between \$100K- \$250K VITA may grant procurement authority to purchase a specific IT or telecomm good or service to a requesting agency.

When an agency is given delegated authority the agency is required to follow the VPPA and VITA's procurement policies, standards and guidelines in conducting the procurement.



IT Procurement Approval

If procurement
< \$100K



You have delegated authority.

If procurement
\$100K < \$250K



Send request for delegation of
procurement authority to
scminfo@vita.virginia.gov.

If procurement
> \$250K



Submit PGR in Commonwealth
Technology Portfolio.



PGR Process

Via the Procurement Governance Request (*PGR*) process, the CIO reviews and approves proposed IT project plans, development proposals for IT investments/projects.

- Review ensures that the purchase conforms to the statewide IT plan and the agency's IT plan.
- VITA's Project Management Division (*PMD*) coordinates the review of PGRs and prepares final recommendations to the CIO.



Contracts

VITA currently has 200+ IT contracts for use. Some items available are:

- Broadband Services
- IT Staff Aug
- Desktop Productivity Software
- Audio Visual
- Telecommunications/Cellular/Pagers



Supply Chain Management

SCM is committed to developing value-driven IT contracts that enable users to benefit their organizations. Our services include:

- Consolidating and leveraging the Commonwealth's buying power
- Announcing, awarding, and maintaining statewide contracts for the purchase of IT and telecom goods and services



Supply Chain Management

- Provide sourcing expertise and contracting assistance for state agencies and institutions procuring IT and telecom goods and services
- Provide market analysis, supplier analysis and sourcing consulting for state agencies and institutions
- Inviting, promoting, and sustaining increased access, participation, and partnerships with micro, small, minority- and women-owned businesses



Key Points to Remember

Use of VITA's statewide contracts is mandatory for the acquisition of all IT and telecom goods and services. If there is not a VITA contract available for the needed goods or service, a purchase will be conducted either by VITA or the agency requesting delegation.

Executive branch agencies have been granted **\$100,000** delegated authority for IT and telecom goods and services unless those services are provided by VITA/NG.



Key Points to Remember

If an agency is using a VITA statewide contract, delegation of authority is not required. However, if the acquisition is for more than **\$250,000**, an PGR must be submitted through the Commonwealth Technology Portfolio. Your Agency Information Technology Resource (*AITR*) should be able to handle this request.



VITA contracts website:

<https://vita.cobblestonesystems.com/public/>

Information on the PGR process and agency requirements:

<http://www.vita.virginia.gov/scm/default.aspx?id=671>

VITA information/assistance/delegation requests:

scminfo@vita.virginia.gov





Office of Surplus Property Management (OSPM) Department of General Services

Floyd Coburn

Director

276-223-0917

Floyd.Coburn@dgs.virginia.gov

Office of Surplus Property Management

The Surplus Property Management Office is part of the Office of the Director of the Department of General Services. With a customer-focused approach that seeks to streamline the entire purchasing process, our goal is to make buying from the Commonwealth as easy and convenient as possible.



Office of Surplus Property Management

Our mission is twofold:

- To re-utilize surplus property, providing substantial savings to taxpayers
- To sell surplus to the general public at competitive prices, helping the Commonwealth to recover its investment



Office of Surplus Property Management

The surplus shopping program offers a number of important benefits to Virginia and Virginians:

- It saves money
- It conserves resources by stretching consumer buying power



Office of Surplus Property Management

The surplus shopping program offers a number of important benefits to Virginia and Virginians:

- It supports the Commonwealth's commitment to environmental responsibility by recycling manufactured goods and saving natural resources
- It offers a wide range of products that are as good as – if not better than – new products





Office of Graphic Communications

Paris Ashton

Director

804-371-8359

paris.ashton@dgs.virginia.gov

dgs.virginia.gov



Working with OGC Simplifies the Process

- Pre-qualified and experienced staff
- Complete project management
- Wide range of services
- Cost saving recommendations
- No need to write a scope of work
- Eliminates need for competitive bids



Department of General Services Wins Four National Awards for Newly Redesigned Website

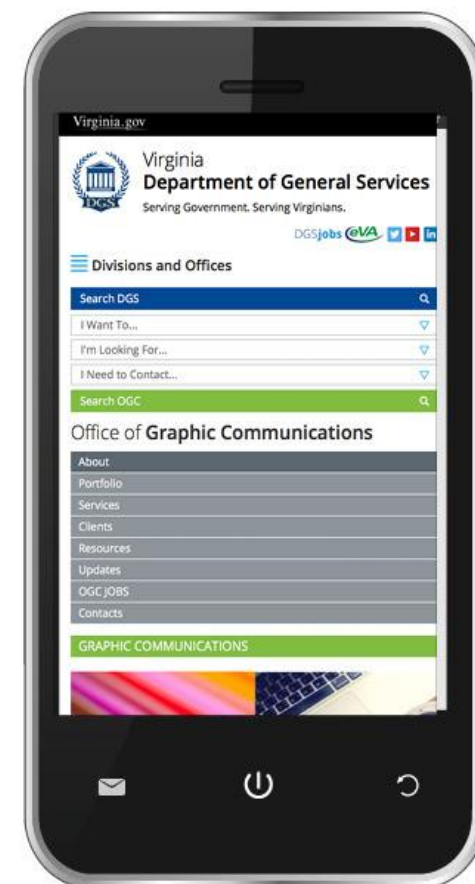
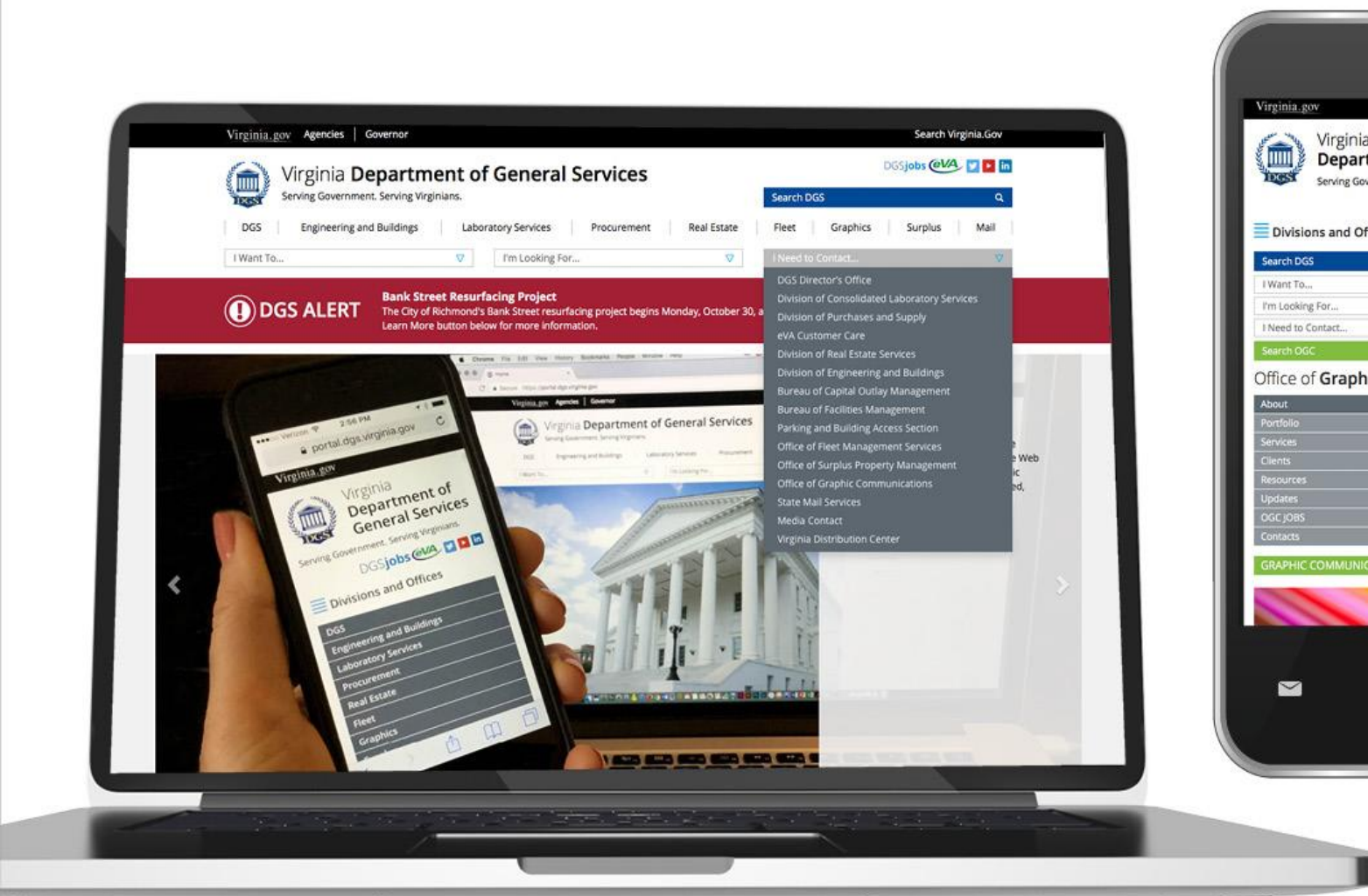
~ Center for Digital Government, Web Marketing Association, Marcom and Graphic Design USA

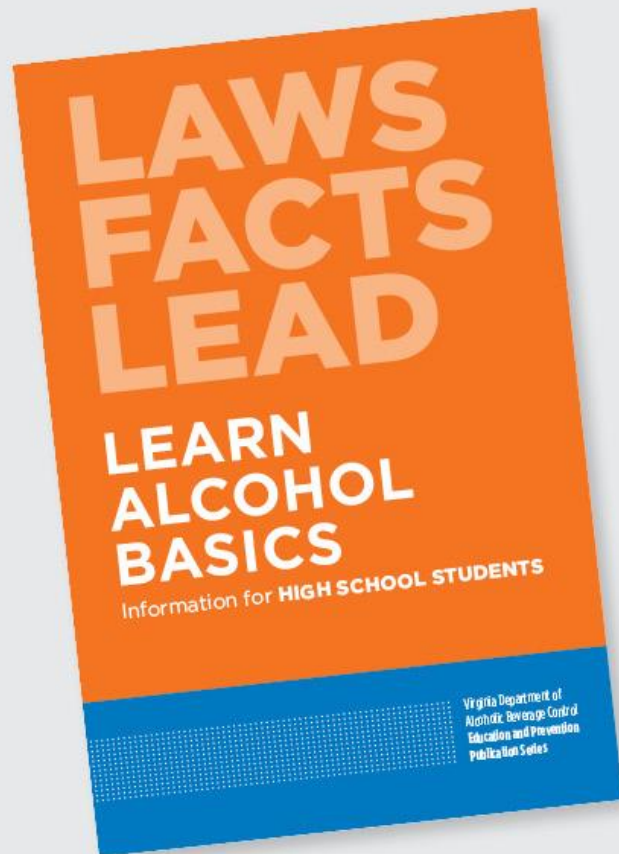
honor DGS for new mobile-friendly site ~

dgs.virginia.gov



FORUM2018: PARTNERS IN PROGRESS





INTRODUCTION

High school is the start of the exciting adventure into adulthood! Friends, schoolwork, fun, extracurricular activities and volunteering all shape your day-to-day life. High school years are fast paced and full of new experiences. Some teens choose to stay away from alcohol and be strong leaders among their friends. Others do not take this path. It's important for you to know the facts, stay healthy and safe, and support those around you!

IS IT LEGAL FOR TEENS TO DRINK ALCOHOL?

In Virginia, it is illegal for anyone younger than 21 to purchase, possess or drink alcohol. If found in violation of this law it can result in fines of up to \$2,500, loss of driving privileges, community service hours or even jail time.



Thinking of using someone's ID to obtain alcohol? Think again! A fake ID is any document that establishes a false identity. They are illegal to possess, manufacture, sell or use. Using a fake ID can get you in the same legal trouble as listed above. Each year, Virginia ABC trains bartenders, bouncers, wait staff, managers and clerks to recognize fake IDs from Virginia and other states.

WHAT IS ALCOHOL?

Alcohol is created naturally when sugars in grains, vegetables and fruits are fermented. Alcohol is defined as a drug that reduces your ability to think rationally and impairs your judgment. It is a depressant, which means that it slows your body functions down.



BEER 12%.



WINE 50%.



80-PROOF LIQUOR 15%.

TYPES OF ALCOHOL

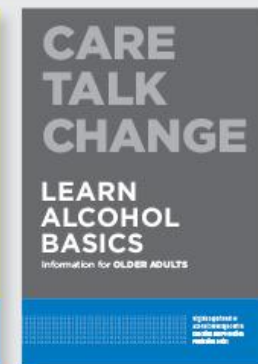
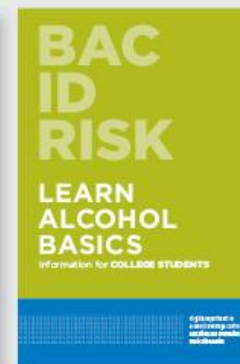
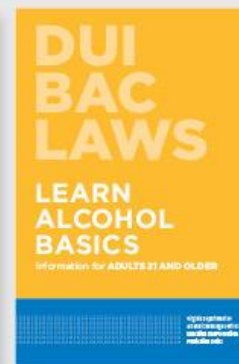
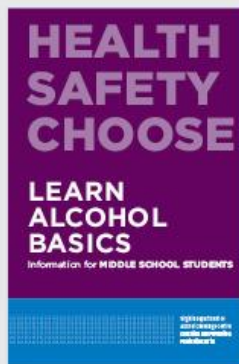
There are a variety of beverages that contain alcohol. Beer, wine, liquor, hard ciders, malt beverages and cocktails all vary in packaging, percentage of alcohol and flavor. You probably have seen a few of these beverages that are advertised to look and sound appealing to you. It isn't easy to know how much alcohol is in a drink! Standard drinks are different types of beverages that contain the same amount of alcohol, thus having an equal impact on Blood Alcohol Concentration (BAC) levels.



Teens who start drinking before the age of 15 are five times more likely to develop alcohol dependence or abuse in their lifetimes than those who begin drinking at age 21 or older.



In 2014, 66 percent of 12th graders, 50 percent of 10th graders, and 27 percent of 8th graders reported to have consumed alcohol.





Virginia Industries for the Blind

ACHIEVING A BETTER FUTURE



VIB HAS A PROUD HISTORY OF SUCCESSFUL SERVICE

At Virginia Industries for the Blind, we're proud to serve the people of Virginia, federal and state government customers and our soldiers, sailors, airmen and marines. When you choose VIB to be your supplier or service provider, we're here when it matters. Our employees live in the same community as you and we take pride in providing excellent customer service. VIB products are competitively priced and our services provide added value and cost saving benefits.

Fact: More than 70% of Americans with low vision are either unemployed or under-employed.



VIB PRODUCES EVERYTHING FROM PILLOWS TO PRIDE

Fact: VIB is self-supporting, operating from funds generated from the sale of goods and services.

Our Mission

We are dedicated to providing employment and career development for blind, visually impaired and deafblind Virginians through the manufacture and delivery of quality VIB products and services.

VIB helps individuals who are vision impaired by providing

- employment opportunities
- job training
- placement counseling

Our customers benefit from VIB's

- well-made, high-quality goods and services
- pool of talented, motivated workers

As an accredited affiliate of the National Industries for the Blind, VIB is eligible for contracts to federal agencies and military reservations under the AbilityOne Program/Avits-Wagner-O'Day (JWOD) Act.



Virginia Industries for the Blind

PEOPLE with a purpose

www.vibonline.org

VIB offers training and development. With this training, I have become a valuable member of the team. I enjoy my job, and feel VIB has given me the chance to become more successful.

Peggy Parks, VIB employee



1 Getting Started

DEVELOPING A MONEY MANAGEMENT PLAN

Before you start investing, you need to make sure your finances are in order. For instance, if you are burdened by excessive debt that is making it difficult to save, then you may want to address that issue first.



Are you comfortable living paycheck to paycheck, or would you like to experience more financial security?

In addition to reducing debt, you may need to build an emergency savings fund. This fund can help cover the cost of unforeseen expenses such as unemployment, repair or replacement of a car, prolonged illness of a family member, medical expenses not covered by insurance, or property taxes.

A quick search on the internet can provide additional resources that take you step-by-step through the process of family budgeting, building credit, controlling debt, preparing a spending plan; calculating your net worth, and knowing which types of insurance are needed to protect yourself from major financial losses.

ESTABLISHING YOUR GOALS

Begin by asking yourself, "What exactly do I want to accomplish with my money?" Are you comfortable living paycheck to paycheck, or would you like to experience more financial security? The answers to these questions should help guide you toward financial security. There is no better time than the present to focus on your financial goals. Goal-setting is a personal endeavor that will be determined by your own preferences. There are no "right" or "wrong" financial goals, and in fact, most people work toward several goals at once.

Financial goals can be categorized as short-term, medium-term and long-term. A short-term goal is one you plan to accomplish fairly soon, typically in three years or less. Examples of short-term goals are a vacation, a wedding, or a down-payment on a new car.

A medium-term goal is one you might accomplish within three to five years. Examples of medium-term goals include owning a home or starting your own business.



PROTECT YOUR FUTURE

A Guide to Investment Planning



Prepared by
State Corporation Commission
Division of Securities and Retail Franchising
www.scc.virginia.gov/srf



State Corporation Commission: Guide to Smart Investing

INVEST IN YOUR FUTURE

A Guide to Investment Planning



Prepared by
State Corporation Commission
Division of Securities and Retail Franchising
www.scc.virginia.gov/srf



Barbara Johns Building Dedication



February 23, 2017
11:00 am
Richmond, Virginia



Barbara Rose Johns

Barbara Rose Johns was born on March 6, 1935, in Harlem, New York, the eldest of five children, including Joan, Ernest, Roderick and Robert, born to Robert and Violet Spencer Johns. Later, she lived in Washington, DC, then moved to Darlington Heights, Virginia, where she grew up on a farm working in tobacco, corn, and wheat fields. She and her sister, Joan, also sawed down trees for billets to sell for extra income for her family.

After years of frustration with the poor facilities at Robert Russa Moton High School in Farmville, Virginia, Barbara decided to do something about it. On April 23, 1951, at the age of 16, Barbara led over 400 students on a strike for two weeks for a better school. Her idealism, planning, and persistence ultimately gained the support of NAACP attorneys, Oliver W. Hill and Spottswood W. Robinson III, who filed suit in federal district court. *Dorothy E. Davis, et al. v. County School Board of Prince Edward County, Virginia* was one of five cases consolidated into *Brown v. Board of Education of Topeka* and argued before the Supreme Court of the United States, which ruled in 1954 that racial segregation in public schools was unconstitutional and that "separate but equal" was inherently unequal. Barbara's courageous, brave, and fearless actions, along with her fellow students, helped to change the course of history in the nation.

In August 1951, because of threats against her life, Barbara was sent to complete her senior year in Montgomery, Alabama, where she lived with her uncle, the Reverend Vernon Johns, pastor of Dexter Avenue Baptist Church and an activist in his own right. She graduated from Alabama State College Preparatory High School in 1952. After graduation, she attended Spelman College in Atlanta, Georgia, and Antioch College in Ohio, and later graduated from Drexel University in Philadelphia, Pennsylvania, with a degree in Library Science. She was a librarian in the Philadelphia school system.

Barbara married the Reverend W.H.R. Powell; they had five children, Tracy, William, Kelly, Terry, and Dawn. After her death, six grandchildren were born, Andrew Jr., Alexis, Jared, Morgan, Avery, and Jacob. Barbara Rose Johns Powell died on September 25, 1991.

Authored by Joan Johns Cobbs



"There comes a day when I just thought—
this is your moment. Seize it!"
Barbara Johns



Dedication of the Barbara Johns Building

Introduced by Rev. James T. Williams
Invocation: Thomas C. McEachern
Address: Donald Mark S. Henson
Invocation: James John Cobbs
Invocation: Barbara Johns
Invocation: James T. Williams

Address: Donald Mark S. Henson
Invocation: Thomas C. McEachern
Address: Donald Mark S. Henson
Invocation: James John Cobbs
Invocation: Barbara Johns
Invocation: James T. Williams



The dedication of the Barbara Johns Building was a historic event for the city of Richmond, Virginia. The building, which was dedicated on February 23, 2017, is a testament to the courage and leadership of Barbara Johns, who led a student strike in 1951 to demand better educational facilities for African American students. The building is named in her honor and serves as a reminder of the ongoing struggle for equality and justice. The dedication ceremony was attended by many dignitaries and community members, and it was a day of celebration and reflection. The building is a symbol of the city's commitment to progress and partnership, and it is a place where history is being made.



A Guide to the Frogs and Toads of Virginia

Special Publication Number 3
Virginia Department of Game and Inland Fisheries



Southern Chorus Frog / *Pseudacris nigrita* = (False locust – blackvein)



Length (SVL): 0.75 to 1.25 inches

Identification: A small, light tan or gray frog with small toe pads and a dark brown stripe extending from the snout down each side. A white line runs along the lip. On the back are usually three rows of broken stripes or blotches. Belly is whitish. Although this species is primarily nocturnal, it occasionally is found during the daytime. Because the call and appearance are very similar, the Southern Chorus Frog is often misidentified as an Upland Chorus Frog.

Habitat and Breeding: Typically found in wet or moist meadows, ponds, or sinkholes in or at the edge of pine woods. This species is also occasionally found in powerline corridors and logged areas. Breeding primarily occurs from late winter to early spring, occasionally into May. Around 150 eggs are deposited in small clusters attached to vegetation. Tadpoles metamorphose in 40-60 days.

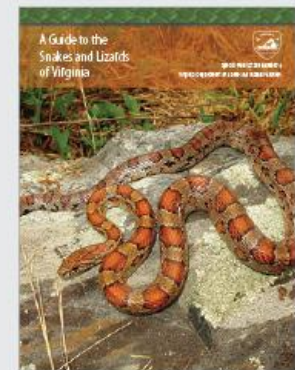
Call: The call has been described as a cold or tired sounding Upland Chorus Frog, but the individual pulses of the trill of the Southern Chorus Frog can be counted.

Note: This species was first discovered in Virginia in 2003.

© 2014

© 2014

True Toads and Other Frogs



FORUM2018: PARTNERS IN PROGRESS



DEPARTMENT OF GENERAL SERVICES

Division of Real Estate Services


DRES by the Numbers:

- 425,000** acres of land in 1,000 locations
- 11,000** owned buildings with 130 million square feet of space
- 15+ million** square feet of rental space in over 1,500 locations
- 500+** leases administered with annual rental of \$60 million
- \$129 million** in cost savings and avoidance since 2005

Numbers are provided by the Commonwealth DGS manager position.

dgs.virginia.gov


Serving Government. Serving Virginians.



DEPARTMENT OF GENERAL SERVICES

Division of Real Estate Services

dgs.virginia.gov



DEPARTMENT OF GENERAL SERVICES



DEPARTMENT OF GENERAL SERVICES

Division of Real Estate Services

DRES provides:

- Centralized strategic real estate management for greater efficiency, consistency, quality & cost-savings
- Comprehensive transactional services
 - Leasing - Income and Expense
 - Acquisitions
 - Disposition Sales
 - Easements
- Interagency Transfers
- Statewide contract administration for brokerage, title and appraisal services
- Liaison between Commonwealth agencies and the private real estate market
- Real estate information database management

dgs.virginia.gov

Serving Government. Serving Virginians.



The State Motor Fuel Program



Office of Fleet Management
Department of General Services


Vehicle Management Control Center (VMCC Program)



Office of Fleet Management
Department of General Services

Commonwealth Alternative Fuel Program

PROTECTING TAXPAYERS AND THE ENVIRONMENT



Office of Fleet Management
Department of General Services

Alternative Fuel




COMMONWEALTH ALTERNATIVE FUEL PROGRAM

Alternative Fuel Initiative

The 2011 Virginia General Assembly introduced and passed House Bill 2282, which called for a plan to be implemented that would replace state-owned and operated gasoline vehicles with alternative fuel vehicles, where practicable. APPEA solicitation produced two contractors and two alternative fuels, Propane Autogas and Compressed Natural Gas (CNG).

Propane Autogas
Byproduct of natural gas processing and petroleum refining

High octane rating makes it an excellent choice for spark-ignited, internal combustion engines

Natural Gas
Drawn from wells and extracted in crude oil production

Good option for high mileage vehicles that are centrally-fueled and operated within a limited area

Statewide Pricing

Propane Autogas is priced per gallon using the Apex, N.C. terminal price, plus a fixed transportation cost and contractor's fee. The price is adjusted weekly.

Natural Gas is priced per gasoline gallon equivalent (GGE), using the direct fuel cost from the fuel source provider (NG Index Price) plus a compression fee. All prices are posted daily on the OFMS website: www.dgs.virginia.gov/fleet.



Office of Fleet Management
www.dgs.virginia.gov/fleet

Fueling Infrastructure

Propane Autogas fueling locations are growing statewide. Fueling infrastructure will be provided onsite, to a public entity, for a commitment of 20 propane vehicles or 5 propane buses, with approval.

Natural Gas fueling sites are currently located at Maury Street, Richmond and Old Ox Road near Dulles airport, with additional sites to be identified.

Vehicle Conversions

Contractors will provide EPA-certified, after-market vehicle conversion services for public entity vehicles. OEM alternative fuel vehicles are available for purchase on the eVA website.

Call today to learn how you can benefit from the Commonwealth Alternative Fuel Program.
(804) 367-4962





DGS: Office of Graphic Communications

- Registered eVA vendor
- \$85 per hour fee for all services
- Works with eVA and SBSD registered vendors
- Archives all projects

Paris Ashton

Director

804-371-8359

paris.ashton@dgs.virginia.gov



Virginia Distribution Center (VDC)

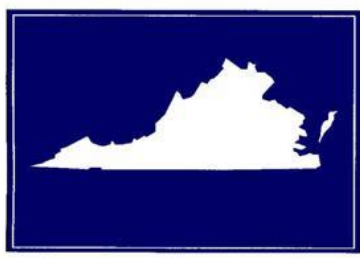
Department of General Services

Andy Repak

Director

804-328-3233

Andy.Repak@dgs.virginia.gov



VDC

Virginia Distribution Center
Savings and Service Since 1960

The Virginia Distribution Center
(VDC) is dedicated to
providing customer driven
quality products and services
at the lowest prices.



Our Customers

- ▶ Commonwealth of Virginia Agencies,
- ▶ Correctional and Behavioral Health institutions,
- ▶ Universities and Colleges,
- ▶ Localities, and
- ▶ Political Sub-Divisions



Selection

- ▶ Over 1,100 products which include:
 - ▶ staple foods,
 - ▶ frozen foods,
 - ▶ janitorial supplies,
 - ▶ paper & plastic products,
 - ▶ safety supplies, and
 - ▶ other select items



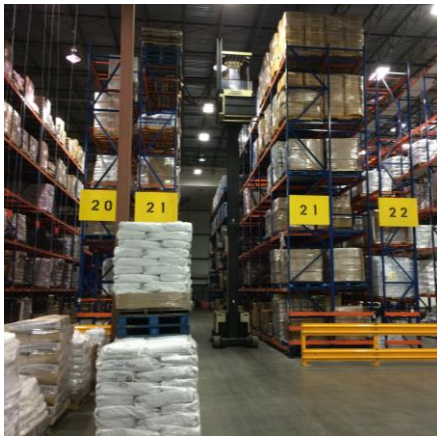
How We Achieve Savings

- ▶ Bulk Buying (full truck loads)
- ▶ Procurement and Receiving Savings
- ▶ Efficient Freight
- ▶ Quality Assurance



How We Achieve Savings

- ▶ Bulk Buying (full truck loads)



- ▶ Procurement and Receiving Savings
- ▶ Efficient Freight
- ▶ Quality Assurance



How We Achieve Savings

- ▶ Bulk Buying (full truck loads)
- ▶ Procurement and Receiving Savings
- ▶ Efficient Freight
- ▶ Quality Assurance



How We Achieve Savings

- ▶ Bulk Buying (full truck loads)
- ▶ Procurement and Receiving Savings
- ▶ Efficient Freight



- ▶ Quality Assurance



Quality Assurance Program

- ▶ On-site testing for adherence to specifications
 - ▶ Conducts qualified products list evaluations
 - ▶ Conducts sample evaluations for bid programs
 - ▶ Conducts tests on products from the first delivery
 - ▶ Conducts random product evaluations
 - ▶ Responds to customer complaints



Quality Assurance Program



Quality Assurance Program



Quality Assurance Program



Industrial Kitchen Equipment



Quality Assurance Program



Hardness Tester



Drying Oven

Customer Meetings

- ▶ Two Customer Groups
 - ▶ Food Council
 - ▶ Housekeeping Advisory Committee
- ▶ Meet quarterly at different locations around the Commonwealth
- ▶ Provides input for detailed specifications
- ▶ Looks for new items to meet customer needs



Contact Information

VDCCustomerCare@dgs.virginia.gov

804-328-3232 ext. 0

@VDCvirginia



VDC Home Page/Website

<http://vdc.dgs.virginia.gov>

The screenshot shows the VDC website home page. At the top, there is a navigation bar with links to Virginia.gov, Agencies, Governor, and a search bar. Below this is a dark blue header section featuring the VDC logo (a mountain silhouette) and the text "Virginia Distribution Center Savings and Service Since 1960". To the right of the logo is the tagline "Serving the Commonwealth of Virginia" and contact information for VDC Customer Service: 804-328-3232 ext. 0, Hours: 8:00 - 4:45 M-F, and email vdcweb@dgs.virginia.gov. Below the header is a horizontal menu with buttons for Home, New to VDC, Buy From VDC, Sell to VDC, VDC Contact Directory, and Customer Service. The main content area features a large aerial photograph of a large white industrial building with a dark roof, surrounded by greenery and a parking lot. Below the photo are four promotional boxes: "GO GREEN" (VDC Offers ECO-Friendly Products), "Quality Assurance" (The VDC Quality Assurance Laboratory), "VDC NEWS" (Product Updates & Announcements), and "Customer Service" (804-328-3232 ext. 0). At the bottom, there is a footer section with the Department of General Services logo and the text "Serving Commonwealth of Virginia State Agencies, Localities & Political Subdivisions" and "Department of General Services".

Virginia.gov Agencies Governor Search Virginia.Gov

VDC
Virginia Distribution Center
Savings and Service Since 1960

Serving the Commonwealth of Virginia

VDC Customer Service
804-328-3232 ext. 0
Hours: 8:00 - 4:45 M-F
vdcweb@dgs.virginia.gov

Home New to VDC Buy From VDC Sell to VDC VDC Contact Directory Customer Service

GO GREEN
VDC Offers ECO-Friendly Products
See what we have to offer

Quality Assurance
The VDC Quality Assurance Laboratory

VDC NEWS
Product Updates & Announcements

Customer Service
804-328-3232 ext. 0
You can find answers to many questions in our VDC online help center

DEPARTMENT OF GENERAL SERVICES

Serving Commonwealth of Virginia State Agencies, Localities & Political Subdivisions

Department of General Services



Savings To Our Customers

Over \$261 Million in Savings Since FY 2000

The VDC conducts a market basket survey annually to calculate the savings.





The Division of Purchases and Supply Department of General Services

Pete Stamps

Director, Division of Purchasing and Supply

804-786-0079

Pete.Stamps@dgs.virginia.gov

Division of Purchases and Supply

- Procurement
 - Over 400 contracts - Mandatory and Optional
 - Agency Procurements above their delegation
 - Approval to Utilize Cooperatives
 - Approval of Sole Sources
 - Concurrence on VCE Waivers
 - Exemption Requests
- Business Services
 - Flag store – American, State, and POW



Division of Purchases and Supply

- Policy, Consulting and Review
 - Policy - APSPM and Vendor Manual
 - Compliance - Procurement Management Reviews
 - Agency Delegation
- eVA
 - Future Procurements
 - Requisitioning and Purchase Orders
 - Receiving of Goods and Services
 - Quick Quote
 - Public Postings
 - eVA Dashboard reporting



Division of Purchases and Supply

- Virginia Institute of Procurement
 - Virginia Contracting Associate (VCA)
 - Virginia Contracting Officer (VCO)
 - Virginia Contracting Master (VCM)
 - Annual Procurement Forum & other Classes
-
- Virginia Distribution Center
 -



Questions & Answers



Council On Mandatory Sources (CoMS)

